



Fabulous Offers to Save More

BOC Corporate Banking Services Online ("CBS Online") customers can enjoy an array of offers now!

Offer 1: 30% Off on Online Outward Telegraphic Transfer Handling Fee¹

Within the first three months after account opening of Business Integrated Account ("BIA"), new Customers^{1,1} can enjoy inward telegraphic transfer handling fee waiver and 30% off on online outward telegraphic transfer handling fee.

Offer 2: Payroll Instruction Fee Waiver²

Customers who take up Payroll Services for the first time and apply for both BIA and CBS Online at the same time can enjoy the first 6 months' instruction fee waiver for sending payroll instructions via CBS Online.

Offer 3: Online Currency Exchange Offer of up to 60 pips³

From now until 31 May 2013, you can enjoy an exchange rate offer by converting HKD into a designated foreign currency (or vice versa) via CBS Online.

Exchange amount (HKD or its equivalent in designated foreign currencies)	Exchange rate offer (Pips)		
	USD	AUD, CAD, CHF, JPY, NZD	EUR, GBP
\$2,000,000 or above	20	25	60
\$500,000 to below \$2,000,000	10	15	40

Offer 4: 5% Off on First-Year Premium of "BOC Business Comprehensive Insurance Plan"⁴

From now until 31 May 2013, you can enjoy 5% off on first-year premium upon successful application for "BOC Business Comprehensive Insurance Plan" via CBS Online.

Offer 5: Extra 25,000 Gift Points Reward of BOC Commercial Platinum Card⁵

From now until 31 May 2013, you can enjoy extra 25,000 gift points if you successfully apply for "BOC Visa Business Platinum Card" or "BOC CUP Dual Currency Commercial Platinum Card".

Offer 6: "Security Device" Fee Waiver

Each CBS Online account is entitled to one "Security Device" free of charge; you can additionally receive one "Security Device" if you apply for Business Integrated Account.

BOCHK Corporate Customer Hotline : (852) 3988 2288
www.bochk.com



您的最佳選擇
YOUR PREMIER BANK

Terms and Conditions of the Promotional Offers

1 Telegraphic Transfer Handling Fee Offer:

- 1.1 "New Customers" means customers (i) who never have any bank account(s) or have taken up any service(s) and/or product(s) with Bank of China (Hong Kong) Limited ("the Bank"); and (ii) have successfully opened Business Integrated Account ("BIA") as Master Customers. "Existing Customers" means customers (i) who have bank account(s) or have taken up service(s) and/or product(s) with the Bank; and (ii) who have successfully opened BIA as Master Customers. BIA is subject to the relevant terms and conditions. Offers are only applicable to the Master Customers of BIA. For details of the BIA and its terms and conditions, please refer to the relevant promotional materials or contact the staff of the Bank.
- 1.2 The telegraphic transfer handling fee offer for New Customers is only applicable to the basic handling fee for all inward telegraphic transfer and outward telegraphic transfer conducted via BOC Corporate Banking Service Online ("CBS Online") but not to other related fees. The offer is only valid for the first 3 months starting from the 5th business day (excluding Saturdays) after the date of BIA opening.

2 Payroll Instruction Fee Waiver :

- 2.1 Customers who take up Payroll Services for the first time refers to customers who are not the Bank's existing Payroll Services customers before opening BIA. To enjoy this instruction fee waiver offer, the customers have to:
 - 2.1.1 apply for both BIA and CBS Online at the same time, OR
 - 2.1.2 become the Bank's CBS Online customers before opening BIA. The Bank will automatically activate the Payroll function in CBS Online for the customers to enjoy the relevant fee waiver. Regarding the Terms and Conditions of Payroll Services, please refer to "Autopay Services" under Part 2: "Banking Services of the Bank's Conditions for Services". Customers can access the latest Conditions for Services by visiting the Bank's website (<http://www.bochk.com>).
- 2.2 The Payroll instruction fee waiver is only applicable to the payroll instructions uploaded via CBS Online. To enjoy the first 6-month payroll instruction fee waiver, customers are required to successfully activate the CBS Online's Payroll Service. This offer is only applicable to BIA Master Customer's designated HKD Account for debit of BIA Monthly Service Fee stipulated on "Account Opening Application Form (Companies / Organizations)" or "Customer / Accounts / Services Information Amendment Form (Companies / Organizations)". The instruction fee levied thereafter will be subject to the service charges quoted by the Bank from time to time. This offer does not apply to the customers who are the Bank's existing Payroll Services customers before opening BIA.

3 Online Currency Exchange Offer of up to 60 pips:

- 3.1 The promotion period is from 1 January 2013 to 31 May 2013 (both dates inclusive).
- 3.2 The above offer is not applicable to foreign currency banknotes exchange, and is subject to the relevant terms and conditions. Please contact the staff of the Bank for details.

4 5% Off on First-Year Premium of "BOC Business Comprehensive Insurance Plan":

- 4.1 The promotion period is from 1 January 2013 to 31 May 2013 (both dates inclusive) ("Promotion Period of Premium Discount"). The offer is only applicable to new customers who have successfully enrolled in "BOC Business Comprehensive Insurance Plan" via CBS Online during the Promotion Period of Premium Discount. This offer is not applicable to renewal plans.
- 4.2 The above Insurance Plan is underwritten by BOC Group Insurance Company Limited ("BOCG Insurance").
- 4.3 The Bank is one of the insurance agents of BOCG Insurance.
- 4.4 The Bank and BOCG Insurance reserve the right to amend, suspend and terminate this offer, and to amend the relevant terms and conditions without prior notice. In case of dispute(s), the decision of the Bank and BOCG Insurance shall be final.
- 4.5 Please refer to the policy provisions issued by BOCG Insurance for details (including detailed terms and conditions, insured items and coverage and exclusions) of the above insurance plan. The insurance policy(ies) issued by BOCG Insurance shall be final and conclusive.

5 Extra 25,000 Gift Points Reward of BOC Commercial Platinum Card:

- 5.1 The promotion period is from 1 January 2013 to 31 May 2013 (both dates inclusive) ("Promotion Period of Extra Gift Points Reward").
- 5.2 This offer is only applicable to CBS Online's customers who have successfully applied for "BOC Visa Business Platinum Card" or "BOC CUP Dual Currency Commercial Platinum Card" within the Promotion Period of Extra Gift Points Reward, and the offer is not applicable to those customers who are currently the holders of BOC Commercial Credit Card (including the Visa Business Platinum Card, MasterCard Commercial Platinum Card, or CUP Dual Currency Commercial Platinum Card) or those who have previously held or cancelled such card on or after 1 July 2012.
- 5.3 The relevant Gift Points will be credited to the successfully applied credit card account within 4-6 weeks after the end of the Promotion Period of Extra Gift Points Reward and by that time, the status of the credit card account should be normal, valid and in good standing.
- 5.4 Each customer who has successfully applied for "BOC Visa Business Platinum Card" or "BOC CUP Dual Currency Commercial Platinum Card" can only enjoy the extra gift points once.

General Terms and Conditions

- The above offers cannot be used in conjunction with other privileges that are not stipulated in this promotional material.
- The above products, services and offers are subject to the relevant terms and conditions. For details, please refer to the relevant promotional materials or contact the staff of the Bank.
- The Bank reserves the right to amend, suspend or terminate the above products, services and offers, or to amend the relevant terms and conditions at any time at its sole discretion without prior notice.
- In case of dispute(s), the decision of the Bank shall be final.
- In case of any discrepancy(ies) between the Chinese and English versions of this promotional material, the English version shall prevail.

Risk Disclosure

1. This promotional material does not constitute any offer, solicitation or recommendation of any investment product or service.
2. Risk of Foreign Currency Trading: Investment involves risks. Foreign currency investments are subject to exchange rate fluctuations which may provide both profit opportunities and risks. The fluctuation in the exchange rate of foreign currency may result in losses in the event that the customer converts the foreign currency into Hong Kong dollar or other foreign currencies.