



中銀香港(控股)有限公司

BOC HONG KONG (HOLDINGS) LIMITED

(Incorporated in Hong Kong with limited liability)

(於香港註冊成立之有限公司)

(Stock Code 股份代號: 2388)

9 January 2017

Dear Registered Shareholder,

Letter to New Registered Shareholders — (1) Circular regarding Continuing Connected Transactions; and (2) Election of Language and Means of Receipt of Corporate Communications

We are pleased to enclose the Circular regarding Continuing Connected Transactions of BOC Hong Kong (Holdings) Limited (“BOCHK”) in both English and Chinese for your attention.

Pursuant to the applicable regulations and the Articles of Association of BOCHK, BOCHK writes to ascertain your future preference on whether you would like (a) to receive future corporate communications to be issued by BOCHK to Shareholders including but not limited to, the annual reports and accounts, interim reports, notices of meetings, listing documents, circulars and proxy forms (collectively the “Corporate Communications”) in printed form (in English and/or Chinese); or (b) to access future Corporate Communications posted on BOCHK’s website at www.bochk.com using electronic means in lieu of receiving printed copies (the “Website Option”).

To indicate your preference, please complete the Reply Form overleaf and return it by post, using the mailing label at the bottom of the Reply Form (no postage stamp is necessary if posted in Hong Kong; otherwise please affix an appropriate stamp), or hand delivery to BOCHK’s share registrar, Computershare Hong Kong Investor Services Limited (“BOCHK’s Registrar”) at 17M Floor, Hopewell Centre, 183 Queen’s Road East, Wan Chai, Hong Kong. You may also send a scanned copy of the Reply Form duly completed and signed to BOCHK’s Registrar via email to bochk.ecom@computershare.com.hk. The Reply Form may also be downloaded from the “Investor Relations” section of BOCHK’s website at www.bochk.com or the website of Hong Kong Exchanges and Clearing Limited (“HKEx”) at www.hkexnews.hk.

If you have elected the Website Option, you will only be notified by post of the publication of the Corporate Communications on BOCHK’s website.

If you have elected to receive printed version of Corporate Communications, BOCHK will send you printed copies of the Corporate Communications in the language you have expressly chosen to receive.

If BOCHK’s Registrar does not receive your Reply Form duly completed and signed or receive a response indicating the objection from you by 8 February 2017 and until you inform BOCHK’s Registrar by reasonable notice in writing according to the relevant laws and regulations, you are taken to have agreed to access all future Corporate Communications posted on BOCHK’s website at www.bochk.com and to receive only a notification of the publication of the Corporate Communications on BOCHK’s website.

You are entitled at any time by reasonable notice in writing to BOCHK’s Registrar to change your choice of language and means of receiving Corporate Communications. Further, if you have chosen (or are deemed to have consented) to access the Corporate Communications posted on BOCHK’s website and have any difficulty in receiving or gaining access to the relevant documents, for any reason, BOCHK’s Registrar will promptly upon your notice send the printed form of the same to you free of charge. The aforesaid notice should contain your name, address, contact telephone number and relevant request and be sent to BOCHK’s Registrar at the address as mentioned above or via email to bochk.ecom@computershare.com.hk.

Please note that printed English and Chinese versions of Corporate Communications of BOCHK are and will be available from BOCHK or BOCHK’s Registrar upon request, and both language versions are or will be available on BOCHK’s website at www.bochk.com and HKEx’s website at www.hkexnews.hk.

You are encouraged to access the Corporate Communications posted on BOCHK’s website in lieu of receiving printed copies, which helps to reduce the impact on the environment and, BOCHK believes, is a more convenient and prompt method of communication with Shareholders.

If you have any queries relating to this letter, please do not hesitate to call BOCHK’s enquiry hotline at (852) 2846 2700 during business hours from 9:00 a.m. to 6:00 p.m. from Monday to Friday, excluding Hong Kong public holidays.

Yours faithfully,
For and on behalf of
BOC Hong Kong (Holdings) Limited
Luo Nan
Company Secretary

敬啟者：

致新登記股東之函件 — (1)有關持續關連交易的通函；及 (2)選擇收取公司通訊文件之語言版本及收取方式

吾等欣然隨函附上中銀香港(控股)有限公司(「中銀香港」)有關持續關連交易的通函英文及中文版，供閣下閱覽。

根據適用法規及中銀香港的組織章程細則，中銀香港致函閣下，以了解閣下今後是否擬(a)收取日後中銀香港將會向股東刊發的公司通訊文件包括(但不限於)年報及賬目、中期報告、會議通告、上市文件、通函及代表委任表格(合稱「公司通訊文件」)的印刷本(英文及/或中文)；或(b)以電子方式閱覽今後登載於中銀香港網站(www.bochk.com)的公司通訊文件以代替收取印刷本(「網上閱覽方式」)。

為表示閣下的意願，請填妥背面的回條，然後使用回條底部隨附的郵寄標籤將回條寄回(如在香港投寄，毋須貼上郵票；否則，請貼上適當的郵票)或以專人交付位於香港灣仔皇后大道東183號合和中心17M樓的中銀香港股份過戶登記處香港中央證券登記有限公司(「中銀香港過戶處」)。閣下亦可把已填妥及簽署的回條的掃描副本以電郵方式傳送至 bochk.ecom@computershare.com.hk。該回條亦可於中銀香港網站(www.bochk.com)「投資者關係」一節或香港交易及結算所有限公司(「香港交易所」)網站(www.hkexnews.hk)內下載。

倘若閣下選擇採用上網閱覽文件方式，閣下將只會以郵遞方式收到有關公司通訊文件已於中銀香港網站上刊發的通知。

閣下如選擇收取公司通訊文件的印刷本，中銀香港將會按閣下的明確選擇將指定欲收取的語言版本的公司通訊文件的印刷本寄發予閣下。

倘若中銀香港過戶處於2017年2月8日仍未收到經閣下填妥及簽署的回條或表示反對的回覆，及在閣下按照有關法例及法規向中銀香港過戶處發出合理時間的書面通知前，閣下將被視為已同意以電子形式閱覽今後登載於中銀香港網站(www.bochk.com)的公司通訊文件，並同意只收取有關公司通訊文件已於中銀香港網站上刊發的通知。

閣下有權隨時向中銀香港過戶處發出合理時間的書面通知，要求更改所選擇收取公司通訊文件的語言版本及收取方式。此外，倘閣下已選擇(或被視為同意)上網閱覽登載於中銀香港網站的公司通訊文件，無論因任何理由以致在收取或閱覽有關文件時遇到困難，中銀香港過戶處將於接到閣下通知後，立即向閣下免費發送該等文件的印刷本。前述通知須包括閣下的姓名、地址、聯絡電話號碼及相關要求並依照上述地址送交中銀香港過戶處或以電郵方式傳送至 bochk.ecom@computershare.com.hk。

中銀香港及中銀香港過戶處亦備有中銀香港的公司通訊文件的中、英文版印刷本，以供索取，該等公司通訊文件的中、英文兩種語言版本已或將會登載於中銀香港網站(www.bochk.com)及香港交易所網站 www.hkexnews.hk，以供閱覽。

中銀香港希望閣下踴躍採用上網方式閱覽登載於中銀香港網站的公司通訊文件，以代替收取公司通訊文件的印刷本。此方式不但有助減少對環境的影響，而且中銀香港相信此乃更方便快捷與股東通訊的方式。

如閣下對本函內容有任何疑問，請致電中銀香港的查詢熱線(852) 2846 2700，辦公時間為星期一至五(香港公眾假期除外)上午9時正至下午6時正。

此致

各位登記股東

代表
中銀香港(控股)有限公司
公司秘書
羅楠
謹啟

2017年1月9日

Reply Form 回條

To: BOC Hong Kong (Holdings) Limited ("BOCHK")
(Stock Code: 2388)

致：中銀香港(控股)有限公司(「中銀香港」)
(股份代號：2388)

Unless otherwise stated, capitalised terms used herein shall have the same meanings as those defined in the letter of BOCHK to its New Registered Shareholders dated 9 January 2017.

除文義另有規定外，本回條中所用詞彙具有日期為2017年1月9日中銀香港致其新登記股東之函件中所界定的涵義。

I/We would like to receive future Corporate Communications of BOCHK in the manner as indicated below:

本人/吾等希望以下列方式收取中銀香港日後刊發的公司通訊文件：

(Please tick **ONLY ONE box**^{Note 1}) (請以「✓」號選擇一項^{附註1})

- to access the Corporate Communications posted on BOCHK's website at www.bochk.com in lieu of receiving printed copies (the "**Website Option**"), and to receive a notification of the publication of the Corporate Communications on the website of BOCHK; or 以閱覽登載於中銀香港網站(www.bochk.com)的公司通訊文件，以代替收取印刷本(「網上閱覽方式」)，並收取有關公司通訊文件已於中銀香港網站上刊發的通知；或
- to receive the **printed English version** only; or 只收取**英文印刷本**；或
- to receive the **printed Chinese version** only; or 只收取**中文印刷本**；或
- to receive **both English and Chinese versions**. 收取**英文及中文印刷本**。

Contact telephone number(s):

聯絡電話號碼：

Signature(s)^{Note 2}:

簽名^{附註2}：

Date:

日期：

Notes 附註：

- Please tick only one box on this Reply Form. Any Reply Form with more than one box ticked, with no signature or otherwise incorrectly completed will be void.
在本回條只可選擇一項。如在本回條作出超過一項選擇，或未有作出選擇，或未有簽署或在其他方面填寫不正確，則本回條將會作廢。
- If your shares are held in joint names, all joint Shareholders **OR** the joint Shareholder whose name stands first on the Register of Members of BOCHK in respect of the joint holding should sign on this Reply Form in order to be valid.
如閣下的股份以聯名持有，則本回條須由所有聯名股東或該名於中銀香港股東名冊上就聯名持有股份其姓名名列首位的聯名股東簽署，方為有效。
- If BOCHK's Registrar, Computershare Hong Kong Investor Services Limited, does not receive this Reply Form duly completed and signed or receive a response indicating the objection from you by 8 February 2017, you are deemed to have agreed to access all future Corporate Communications posted on BOCHK's website at www.bochk.com using electronic means. All future Corporate Communications will be sent out in the manner specified in BOCHK's letter dated 9 January 2017 and BOCHK will send you a notification of the publication of the Corporate Communications on BOCHK's website by post.
倘若中銀香港過戶處香港中央證券登記有限公司於2017年2月8日仍未收到經閣下填妥及簽署的回條或表示反對的回覆，閣下將被視為已同意以電子形式閱覽今後登載於中銀香港網站(www.bochk.com)的公司通訊文件。而中銀香港將按2017年1月9日的函件內所述之方式只向閣下寄發有關公司通訊文件已於中銀香港網站上刊發的通知。
- By selection to read all future Corporate Communications published on BOCHK's website in place of receiving printed copies, you have expressly consented to waive the right to receive the Corporate Communications in printed form.
在選擇瀏覽於中銀香港網站刊發的公司通訊文件以代替收取印刷本後，閣下已明示同意放棄收取公司通訊文件印刷本的權利。
- The above instructions will apply to all future Corporate Communications to be sent to BOCHK's Shareholders until you notify otherwise by reasonable notice in writing to BOCHK's Registrar, Computershare Hong Kong Investor Services Limited at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong or via email to bochk.ecom@computershare.com.hk.
上述指示適用於將來寄發予中銀香港股東的所有公司通訊文件，直至閣下向中銀香港過戶處香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17M樓)發出合理時間的書面通知，或以電郵方式傳至bochk.ecom@computershare.com.hk另作選擇為止。
- Shareholders are entitled to change the choice of language and means of receipt of BOCHK's Corporate Communications at any time by reasonable notice in writing or via email to bochk.ecom@computershare.com.hk to BOCHK's Share Registrar.
股東有權隨時向中銀香港的股份過戶登記處發出合理時間的書面通知或以電郵方式傳送至bochk.ecom@computershare.com.hk，要求更改收取公司通訊文件的語言版本及方式。
- For the avoidance of doubt, we do not accept any other instructions given on this Reply Form.
為免存疑，任何在本回條上的額外指示，中銀香港將不予處理。



郵寄標籤 MAILING LABEL

閣下寄回此回條時，請將郵寄標籤剪貼於信封上。
如在本港投寄毋須貼上郵票。
Please cut the mailing label and stick this on an envelope
to return this Reply Form to us.
No postage stamp is necessary if posted in Hong Kong.

香港中央證券登記有限公司
Computershare Hong Kong Investor Services Limited
簡便回郵號碼 Freepost No. 37
香港 Hong Kong