

# Unaudited Supplementary Financial Information

## 1. Regulatory Disclosures

The Regulatory Disclosures, together with the disclosures in this Annual Report, contained all the disclosures required by the Banking (Disclosure) Rules issued by the HKMA. The Regulatory Disclosures is available under section "Regulatory Disclosures" on BOCHK's website at [www.bochk.com](http://www.bochk.com).

This Annual Report and the Regulatory Disclosures are prepared according to the Group's disclosure policy. The disclosure policy sets out a robust mechanism for the Group's disclosures of financial information on a legitimate and compliant basis. It depicts the principles and internal control measures to ensure the timeliness, fairness, accuracy, integrity, completeness and legitimacy of financial disclosures.

## 2. Connected transactions

In 2017, BOCHK, a wholly-owned subsidiary of the Company, and its subsidiaries engaged on a regular basis in the usual course of their business in numerous transactions with BOC and its Associates. As BOC is the Company's controlling shareholder and therefore a connected person of the Company, all such transactions constituted connected transactions for the purposes of the Listing Rules. The Group is subject to the control of the State Council of the PRC Government through China Investment Corporation ("CIC"), its wholly-owned subsidiary Central Huijin Investment Ltd. ("Central Huijin"), and BOC in which Central Huijin has controlling equity interests. Central Huijin is the ultimate controlling shareholder of the Company. Central Huijin has accepted PRC Government's authorisation in carrying out equity investment in core financial enterprises. For the purposes of this report, therefore, Central Huijin and its Associates have not been treated as connected persons to the Company.

The transactions fell into the following two categories:

1. exempted transactions entered into in the ordinary and usual course of business and under normal commercial terms or better. Such transactions were (1) fully exempted from shareholders' approval, annual review and all disclosure requirements and/or (2) exempted from shareholders' approval requirement by virtue of Rules 14A.76 and 14A.87 to 14A.101 of the Listing Rules;
2. certain continuing connected transactions conducted pursuant to the Services and Relationship Agreement entered into among, inter alia, the Company and BOC dated 6 July 2002 (as amended and supplemented from time to time, which has been amended for a period of three years commencing 1 January 2017), whereas BOC has agreed to, and agreed to procure its Associates to, enter into all future arrangements with the Group on an arm's length basis, on normal commercial terms and at rates no less favourable than those offered to independent third parties, in relation to certain areas including, among others, information technology services, training services, physical bullion agency services, correspondent banking arrangements, treasury transactions, provision of insurance and syndicated loans, and the Company has agreed to, and agreed to procure its subsidiaries to, enter into all future arrangements on the same basis, provided that the rates offered by the Group to BOC and its Associates will be no more favourable than those offered to independent third parties. The Services and Relationship Agreement has also been last amended to allow (i) for the provision of business development, investment products and asset management and referral services between BOC and its Associates and the Group; (ii) the provision of computer systems and information technology services between BOC and its Associates and the Group; and (iii) the provision of support and services by BOC and its Associates to BOCHK's branches and subsidiaries in the Southeast Asian region when they become branches and subsidiaries of BOCHK. On 14 December 2016 the Company made an announcement (the "Announcement") in accordance with Rule 14A.35 of the Listing Rules, and has got the approval from the independent shareholders on 28 June 2017. The Announcement listed those continuing connected transactions that exceeded the de minimus threshold and set out caps in respect of such transactions for 2017-2019. These transactions were conducted in the ordinary and usual course of its business and on normal commercial terms or better. Details of these continuing connected transactions are set out below and are described in the announcements which may be viewed at the Company's website. The Company has complied with the disclosure requirements in accordance with Chapter 14A of the Listing Rules.

## 2. Connected transactions (continued)

Type of Transaction	2017 Cap (HK\$'m)	2017 Actual Amount (HK\$'m)
Information Technology Services	1,000	74
Property Transactions	1,000	190
Bank-note Delivery	1,000	267
Provision of Insurance Cover	1,000	203
Card Services	1,000	260
Custody Business	1,000	55
Contact Centre Services	1,000	72
Business Development Services	1,000	26
Securities Transactions	4,500	238
Fund Distribution Transactions	4,500	32
Insurance Agency	4,500	878
Investment Products Transactions	150,000	1,422
Asset Management and Referral Services	4,500	80
Foreign Exchange Transactions	4,500	(105)
Derivatives Transactions	4,500	57
Trading of Financial Assets	150,000	25,025
Inter-bank Capital Markets	150,000	13,409

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## 3. Reconciliation between HKFRSs vs IFRSs/CASs

The Company understands that BOC, an intermediate holding company as well as controlling shareholder of the Company, will prepare and disclose consolidated financial information in accordance with IFRSs and CASs for which the Company and its subsidiaries will form part of the consolidated financial statements. The requirements of CASs have substantially converged with HKFRSs and IFRSs.

The consolidated financial information of "BOC Hong Kong Group" for the periods disclosed by BOC in its consolidated financial statements is not the same as the consolidated financial information of the Group for the periods published by the Company pursuant to applicable laws and regulations in Hong Kong. There are two reasons for this.

First, the definitions of "BOC Hong Kong Group" (as adopted by BOC for the purpose of its own financial disclosure) and "Group" (as adopted by the Company in preparing and presenting its consolidated financial information) are different: "BOC Hong Kong Group" refers to BOCHKG and its subsidiaries, whereas "Group" refers to the Company and its subsidiaries (see the below organisation chart). Though there is difference in definitions between "BOC Hong Kong Group" and "Group", their financial results for the periods presented are substantially the same. This is because BOCHKG and BOC (BVI) are holding companies only and have no substantive operations of their own.



Second, the Group has prepared its consolidated financial statements in accordance with HKFRSs; whereas the consolidated financial information reported to BOC is prepared in accordance with IFRSs and CASs respectively. There is a difference in the election of subsequent measurement basis of bank premises by the Group and by BOC respectively.

### 3. Reconciliation between HKFRSs vs IFRSs/CASs (continued)

The Board considers that the best way to ensure that shareholders and the investing public understand the material differences between the consolidated financial information of the Group published by the Company on the one hand, and the consolidated financial information of BOC Hong Kong Group disclosed by BOC in its consolidated financial statements on the other hand, is to present reconciliations of the profit after tax/net assets of the Group prepared under HKFRSs to the profit after tax/net assets of the Group prepared under IFRSs and CASs respectively for the periods presented.

The major differences which arise from the difference in measurement basis relate to the following:

#### (a) Restatement of carrying value of bank premises

The Company has elected for a revaluation model rather than cost model to account for bank premises and investment properties under HKFRSs. On the contrary, BOC has elected for the cost model for bank premises and revaluation model for investment properties under IFRSs and CASs. Therefore, adjustments have been made to the carrying value of bank premises as well as to re-calculate the depreciation charge and disposal gain/loss under IFRSs and CASs, including the gain on disposal of discontinued operations.

#### (b) Deferred tax adjustments

These represent the deferred tax effect of the aforesaid adjustments.

#### Profit after tax/net assets reconciliation

##### HKFRSs vs IFRSs/CASs

	Profit after tax		Net assets	
	2017 HK\$'m	2016 HK\$'m	2017 HK\$'m	2016 HK\$'m
<b>Profit after tax/net assets of BOC Hong Kong (Holdings) Limited prepared under HKFRSs</b>	<b>31,837</b>	56,696	<b>247,344</b>	234,554
Add: IFRSs/CASs adjustments				
Restatement of carrying value of bank premises	<b>1,507</b>	6,223	<b>(34,213)</b>	(34,426)
Deferred tax adjustments	<b>(120)</b>	(938)	<b>5,827</b>	5,843
<b>Profit after tax/net assets of BOC Hong Kong (Holdings) Limited prepared under IFRSs/CASs</b>	<b>33,224</b>	61,981	<b>218,958</b>	205,971