



中銀香港(控股)有限公司

BOC HONG KONG (HOLDINGS) LIMITED

(HK Stock Code: "2388", ADR OTC Symbol: "BHKLY")

REACHING NEW HEIGHTS WITH BALANCED GROWTH

Highlights of 2012 Annual Results

- Both net operating income before impairment allowances and profit attributable to the equity holders achieved new highs since our listing
- Net operating income before impairment allowances rose 15.9% to HK\$35,760 million
- Operating profit before impairment allowances grew 6.0% to HK\$24,358 million
- Profit attributable to the equity holders increased 2.4% to HK\$20,930 million; earnings per share of HK\$1.9796
- Return on average shareholders' equity at 14.91% and return on average total assets at 1.24%
- Total assets expanded 5.3% to HK\$1,830.8 billion. Total advances to customers grew 11.3% whereas deposits from customers up 7.2%
- Sound loan quality with classified or impaired loan ratio at 0.26%
- Strong financial position with consolidated capital adequacy ratio of 16.80% and average liquidity ratio of 41.20%
- Final dividend of HK\$0.693 per share; total dividend of HK\$1.238 per share for 2012, up 4.2%; subject to approval by shareholders at the Annual General Meeting

Solid financial capability and a pragmatic operating strategy are crucial to the foundation of the Group's balanced growth. In 2012, while driving its core business development, the Group strived to maintain a proper mix of capital, liquidity, loan to deposit ratio and other key management indicators. It improved its asset/liability mix and optimised the deployment of funds. Despite a challenging market environment, the Group captured timely opportunities in different credit categories and grew its loans in a balanced manner. Its pursuance of a sustainable balanced growth strategy has delivered solid results in 2012.

The Group continued to step up efforts to support new business initiatives of strong growth potential. During the period, a new private banking service was launched for top-tier customers. Its mobile banking platform was also enhanced. While investing in the key business areas, the Group adopted stringent cost control measures, thereby sustaining a relatively low core cost-to-income ratio.

Leveraging its brand advantage, the Group continued to steadily develop offshore RMB business and maintained its leading position. It enriched its RMB product range in line with regulatory development and to meet customer needs. The Group expanded its customer base on the back of its distinguished services in the offshore RMB business. It proactively managed its offshore RMB assets and liabilities and promoted RMB lending business with encouraging growth. Its global clearing network was further strengthened and expanded with upgraded settlement facilities.

Looking forward, the Group will stay attuned to market changes by keeping up acute market sense and prudent risk management principles as the pace of global economic recovery remains uncertain. Capitalising on its solid financial position and prescient operating strategy, the Group will continue to earnestly expand its business and capture new business opportunities to achieve a sustainable balance among growth, risks and return. The Group will firmly move forward towards the goal of a long-term sustainable development to continuously create greater value for its customers, shareholders and community.

BOC Hong Kong (Holdings) Limited ("The Company"), is a leading commercial banking group in Hong Kong. We offer a comprehensive range of financial products and services to individual and corporate customers. Our extensive branch network in Hong Kong and the Mainland of China allows us to meet the cross-border financial service needs of Hong Kong and Mainland customers. The Company is a subsidiary of Bank of China Limited (HK Stock Code: 3988) which holds a 66.06% equity interest in the Company.

For detailed information of the annual results, please visit www.bochk.com

