

Disclosure on Best Execution and Foreign Exchange Dealing Activities

Bank of China (Hong Kong) Limited (“We”) sets out in **Part A** of this document, disclosure on Our best execution arrangements for Our clients, and in **Part B**, certain information on Our Foreign Exchange (“FX”) dealing activities for Our clients and counterparties. Our clients and counterparties are referred to as “You” below.

PART A – BEST EXECUTION

Before We complete any orders for You, it is important that You understand how We will execute such orders. The information contained below is a summary of Our best execution policy and is designed to provide You with a general understanding of how such policy applies to Your orders. Please note that this information should not be seen as a prescriptive statement of how a particular order must be dealt with.

1. Best Execution Obligation

Best execution obligation requires Us to take reasonable measures to execute Your orders (including where We execute Your orders in an investment management context) on the best available terms. We shall take reasonable steps to achieve best execution of Your orders in accordance with applicable local trading rules and market regulations.

Where We determine that best execution applies, We will take into consideration a variety of factors, which include but are not limited to the following:

- Price
- Cost
- Speed of execution
- Likelihood of execution
- Speed of settlement
- Likelihood of settlement
- Size of the order
- Nature of the order

2. Application of Best Execution

(a) When best execution applies

In relation to FX Target Forwards, FX Window Knock-out Ratio Forwards and Equity Linked Investments and certain bonds that are traded on back-to-back pattern, except in circumstances set out in paragraph 2(b) herein or otherwise disclosed to You, best execution will apply. When handling these orders, unless otherwise disclosed to You, We will, as far as possible, obtain multiple quotes. However, there may be circumstances where We cannot obtain multiple quotes due to factors such as lack of transaction counterparty(ies) or market restriction.

You should note that best execution arrangements might still apply where We execute orders through the use of affiliates, connected parties and third parties.

(b) When best execution does not apply

- In relation to all other products that are not covered in paragraph 2(a) above, best execution will not apply. This is because We consider that You do not rely on Us to protect Your interests in order execution, after taking into account the following factors in relation to these products:
 - You will be the party who initiates the transaction. Our practice is that We will only accept orders for these transactions that are initiated by You.
 - There is a market convention for You to shop around.
 - There is a relatively transparent market.
 - Disclosure that best execution is not provided to You is made .
- Where Your order includes specific instruction(s) in relation to the execution of the entire order or particular aspects of the order, subject to Our legal and regulatory obligations, We will execute the order in accordance with the specific instruction(s). This means that, to the extent of the specific instruction(s), best execution obligations are satisfied by executing the order in accordance with the specific instruction(s). Where the specific instruction(s) cover(s) only a portion of an order, and We have discretion over the execution of other elements of the order, then for the products covered in paragraph 2(a) above, We will continue to be subject to best execution obligations in respect of the elements of the order that are not covered by Your specific instruction(s).

PART B – FX DEALING ACTIVITIES

We are committed to the industry best practices as outlined in the FX Global Code.

We set out below some aspects of the relationship between Us and You when You deal with Us in FX products where We, as principal, enter into the transactions with You, and the disclosure below is part of Our effort to provide transparency to You on Our business practices. This Part B is intended to supplement other disclosures concerning the terms and conditions of transactions in FX products with Us, and by continuing to deal with Us, You do so on the basis of the information set out below. The disclosure in this Part B does not affect Our legal or regulatory duties to You.

To the extent that You continue to enter into FX transactions with Us, it will be on the basis that You have read and understood the following. This communication is not intended to conflict with or override any relevant law, regulatory rule or other applicable requirement, the terms of which may vary depending on the precise nature of Your relationship with Us.

1. Our Role

We act as an arm's length party in FX transactions with You on a principal basis for Our own account. In that capacity, We do not act as agent or fiduciary or in any similar capacity on behalf of You. That said, Our principal trading activity may conflict with Your interests.

2. Pricing

Our goal is to offer fair and reasonable prices to You. Any firm or indicative price quoted by Us is set by reference to comparable products in the market and also after taking into account a wide range of factors commonly taken into account by market participants engaging in FX dealing activities similar to Ours.

Any firm or indicative price or spread quoted by Us is an “all-in” price inclusive of any sales and trading mark-ups over the price at which We traded or may have been able to trade with other clients or counterparties, regardless of the circumstances the other clients or counterparties may receive or overhear a price. Our mark-ups are based on a

wide range of standard commercial factors, including the trading history of the clients and counterparties, size of trade, market conditions and Our own costs and transactions. You and other clients or counterparties may receive different prices of transactions that are the same or similar because Our all-in prices and spreads are tailored to individual clients and counterparties (if applicable).

3. Handling of Trading Requests or Orders

You can send trading requests or orders to Us using various channels, including voice or electronic means as agreed between Us and You. A trading request or order will only be considered to be received once We acknowledge it.

We will provide You with a quoted price upon receipt of Your trading request or order. We will execute Your order if You accept the quoted price. Your failure to accept a quoted price instantaneously may result in the price quoted no longer being available. In such circumstances, You will be required to request a further quote from Us.

Alternatively, You may submit an order requesting Us to use Our discretion to execute an order. You may choose to attach parameters to such orders (for example, “at-best” orders, “limit” orders, “stop loss” orders and “fixing” orders). Unless agreed otherwise, We retain the sole discretion in determining whether to accept that order, to fill the order in whole or in part, and whether and how to enter into transactions in the market to hedge, facilitate or otherwise enable Us to execute or fill the order.

Where We have trading interest from multiple sources (including from within Bank of China (Hong Kong) Limited), We retain discretion on how to satisfy such competing interests, including as to order execution, fill quantity, aggregation, priority, timing and pricing. When exercising discretion to aggregate or prioritise Your order with orders for other counterparties or orders entered into by Us, We will do so on the basis We consider appropriate to meet the needs of these competing interests. It is possible this may result in a worse outcome than if Your order had been executed sequentially or on an individual basis.

We will time-stamp trading requests and orders We receive from You, orders we place for You and orders We execute for You.

We may stream indicative prices on an electronic platform. You may submit trading request or an order on the platform. Only when We accept Your order will the order be executed at the indicative prices We stream. An order You submit on the electronic platform may be subject to a practice known as “last look” whereby Your order may be subject to a delay before it is considered for acceptance by Us. This practice is undertaken in accordance with Our internal policies and procedures, and is required for the purposes of conducting counterparty credit checking, settlement limit checking or other information sanity check. It allows Us the discretion not to execute an order at the price streamed on the platform. Last look practices are not used by Us for the purposes of information gathering in circumstances where there is no intention to accept an order. Additionally, We do not conduct trading activity that utilises information from Your order during the last look window.

When We agree to accept an order from You at a particular price, We will attempt to complete the transaction at the price You requested. In so doing, We accept market risk on the transaction at the point at which it is executed.

4. Conflicts of interests

Although We take all reasonable steps to avoid conflicts of interest, act in good faith and in a commercially reasonable manner in making determinations and calculations with respect to the FX products, We may encounter conflict of interest arising out of Our activities and/or any of Our affiliates’ activities (collectively, the “**BOC Group Entities**”). The BOC Group Entities may engage in transactions involving or affecting the exchange rate of the currencies involved for its proprietary accounts and/or for the accounts of others, the interest rate, obligations and/or any other elements or factors relating to the FX product, and/or to hedge against the market risks associated with the FX product. These transactions may positively or adversely affect the movements in the exchange rate of the

currencies involved and thus the return of the transaction in question. Potential conflicts of interest may arise in relation to these transactions and may be adverse to Your interests.

If You have questions after reading this document or concerning Our dealings with You, We encourage You to contact Your relationship manager.

By continue transacting with Us, You are deemed to have taken notice of and agree to be bound by the arrangements as mentioned above, in particular those relating to best execution.

This document does not constitute legal or any other form of advice and must not be relied on as such. It is Your responsibility to review and conduct Your own due diligence on the relevant rules, legal documentation and any other information provided to You. You may wish to appoint Your own professional advisor(s) to assist You with this.

We will not in any circumstances be liable, whether in contract, tort, breach of statutory duty or otherwise for any losses or damages that may be suffered as a result of using this document. No responsibility or liability is accepted for any differences of interpretation of legislative provisions and applicable rule/circular on which this document is based.

In case of discrepancies between the English and Chinese versions, the English version shall apply and prevail.

Bank of China (Hong Kong) Limited

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