

5 July 2018

BOCHK wins the SME Partner Awards of Excellence 2018

Bank of China (Hong Kong) (“BOCHK”) received two Awards of Excellence from the Hong Kong Economic Journal (“HKEJ”), namely the “Guangdong-Hong Kong-Macao Greater Bay Area Commercial Banking Services” and “Retail and Business Integrated Services”, in recognition of its outstanding “customer-centric” services to small and medium enterprises (“SMEs”) and full support to the development of business community.

The judging panel of the SME Partner Awards of Excellence consists of representatives from professional organisations, chambers and the award organiser. Participants were assessed based on their performance in product and service offerings, customer communications and business innovation and development, etc. BOCHK was highly commended by the judging panel for its customer-centric spirit and commitment to provide comprehensive financing and banking services to customers.

Mr Sander Yau, Deputy General Manager of Commercial Banking Department of BOCHK, said, “BOCHK is deeply rooted in Hong Kong and has prospered with local enterprises. Apart from serving local SMEs, to support the national economic development strategy of the Guangdong-Hong Kong-Macao Greater Bay Area, BOC Group has established a committee to drive forward integral collaboration and authorised BOCHK to spearhead its work. This will strengthen regional collaboration by harnessing the power and resources of the institutions and diverse range of business operating entities in the region under our parent bank, Bank of China. We aim to provide comprehensive and innovative commercial banking services and strive to be the first choice for customers in the Guangdong-Hong Kong-Macao Greater Bay Area.”

Ms Joanne Lam, Deputy General Manager of Personal Banking and Wealth Management of BOCHK, said, “BOCHK has been providing full support to small retail enterprises and is committed to offering customers a full range of business banking solutions. As an outstanding business partner with deep understanding of customers’ needs and challenges, we facilitate customers’ daily operations and assist them in preparing for upcoming challenges.”

BOCHK fully supports the development in the Guangdong-Hong Kong-Macao Greater Bay Area and continues to optimise cross-border commercial banking services and enrich trade products in order to provide convenience to enterprises. Our services include tailor-made financing solutions, cross-border cash pooling, multiple currencies remittance and Guangdong-Hong Kong Business Registration and Banking Services Connect, etc. These will enhance the financial interconnection and the mutual access between the mainland and Hong Kong. In addition, leveraging the extensive local and global network of our parent bank, BOCHK actively participates in the “BOC Global SME Cross-border Investment Matching Service” and builds a comprehensive platform for promoting investment, technology exchange and trade cooperation among SMEs in the mainland, Hong Kong and overseas. BOCHK provides efficient and convenient financial products and services to assist SMEs in tapping business opportunities.

BOCHK's "Business Integrated Account" is specifically designed to provide corporate customers with one-stop products and services that can fully meet corporate customers' different demand, including daily operation, cash management, payment and trade finance, etc. This will allow corporate customers to focus more on their business development. Our customer relationship managers and the supporting team also maintain close communications with our customers to provide them with professional support anytime and anywhere, aiming to assist them in enhancing financial management, operation efficiency and cost-effectiveness.

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About Bank of China (Hong Kong) Limited

Bank of China (Hong Kong) Limited ("BOCHK") is a leading commercial banking group in Hong Kong with strong market positions in all major businesses. We have the most extensive local branch network and diverse service platforms in Hong Kong, including approximately 200 branches, more than 250 automated banking centres, efficient e-channels of over 1,000 self-service machines, as well as Internet and Mobile Banking services. We offer a comprehensive range of financial, investment and wealth management services to personal, corporate and institutional customers. To implement the overseas development strategy of BOC Group, we strive to drive our regional development by expanding our business in the Southeast Asian region. Our branches and subsidiaries have been extended to Southeast Asian countries such as Malaysia, Thailand, Indonesia, Cambodia, Brunei, Vietnam and the Philippines, with the provision of professional and high-quality financial services to local customers. We will also expedite our development into a top-class, full-service and internationalised regional bank.

BOCHK is one of the three note-issuing banks and the sole clearing bank for Renminbi ("RMB") business in Hong Kong. With our strong RMB franchise, we are the first choice of customers in this business. Through the deep collaboration with our parent bank, BOC, we provide a full range of high-quality cross-border services to multinationals, cross-border customers, Mainland enterprises going global, central banks and super-sovereign organisations.

BOC Hong Kong (Holdings) Limited, BOCHK's holding company, is one of the largest listed companies on the main board of the Stock Exchange of Hong Kong, with stock code "2388" and ADR OTC Symbol "BHKLY".