



中國銀行(香港)  
BANK OF CHINA (HONG KONG)

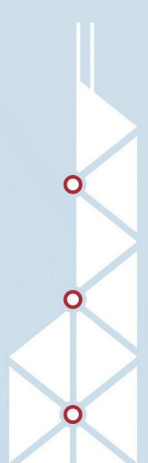
深知 所以更近

Understanding Brings Us Closer



# BOC TradePLUS *Digital Trade Solutions*

BOCHK collaborates with different partners to provide a comprehensive, secured and efficient commercial service with one stop digital platforms driven by financial technologies, e.g. blockchain, to support you to seize the business opportunities.







## BOC ShipmentPLUS

## Convenient Invoice Financing Service<sup>1</sup>

- Hassel free trade financing application without the need to submit transport document<sup>2</sup>
- Use of immutable and securely transmitted data to replace traditional paper document
- Provide full digital experience by incorporating trade financing application submission through iGTB

### How to use

BOCHK in collaboration with Global Shipping Business Network (GSBN) who offers a blockchain-enabled application which allows customers to provide consent and instruct carriers to share reliable shipping data to us. It facilitates simpler trade financing application and optimize customer experience.



<sup>1</sup> Only applicable to Bill of Lading issued by COSCO, OOCL and Hapag-Lloyd

<sup>2</sup> Only applicable to Export Invoice Discounting and Import Invoice Financing

### About Global Shipping Business Network (GSBN)

Global Shipping Business Network (GSBN) is an independent, not-for-profit technology consortium which leverages blockchain technology to facilitate trusted collaboration between market participants. It strives to redefine global trade by enabling greater efficiency, resilience and transparency.



## BOC TradeDocPLUS

## ePresentation Service

### Through ePresentation platforms

- Whole document transferring process can be streamlined to 1 day.
- Status can be tracked through the whole journey.
- Transactions between you and your counterparty can be safeguarded.
- Transaction costs and risks can be controlled.

### How to use

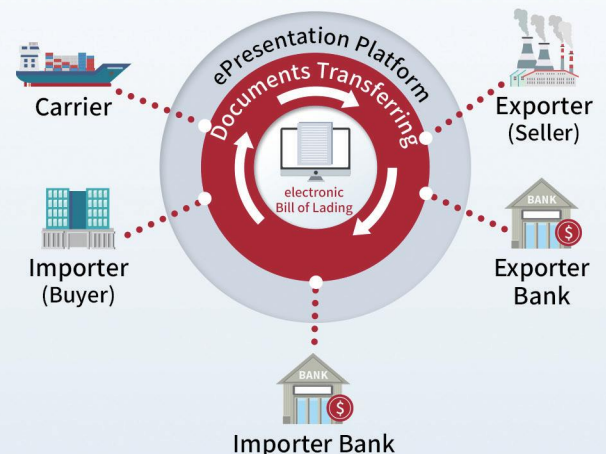
All related parties should use the same ePresentation Platform.

Seller can request carriers for electronic bill of lading issuance through the platform.

Buyer, Seller and their bankers can upload other documents if necessary to the platform and transfer them with the digital documents (including transfer of goods title).

This can effectively shorten the circulation time of trade documents

**BOCHK has established strong relationship with a number of ePresentation Platforms which cover a wide range of shipping companies and enables us to support various payment terms to fulfill different customers' needs.**



### Types of transaction applicable:

- Letter of Credit
- LC
- Transfer LC
- BBLC
- DADP



### | Through fintech platforms

- LC terms co-drafting is supported
- P2P messaging between you and your counterparty is provided
- Live status of transactions is supported

### | How to use

Buyer and seller trade under Letter of Credit.  
By using our Digital Letter of Credit service, full process digitalization is successfully achieved.  
LC processing time could be significantly reduced.



**Exporter**

- 1 Can draft and confirm the LC terms with importer on platform.
- 2 Can receive LC directly on platform by choosing BOCHK as Advising bank.
- 3 e-Presentation can be done on digital LC platform or e-Presentation platform by choosing BOCHK as negotiating bank.
- 4 Live status of document e-Presentation can be tracked.



**Importer**

- 1 Can draft and confirm the LC terms with exporter on platform.
- 2 LC terms can be converted to LC application and submit to BOCHK directly through platform.
- 3 Live status of LC application can be tracked.
- 4 Document e-Presentation status can be tracked to enable timely receipt of trade document for picking up the goods.

For any enquiries please contact your relationship manager

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**To borrow or not to borrow? Borrow only if you can repay !**

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