





# iTarget 3 Years Savings Insurance Plan

Your dreams at your fingertips



#### Limited Offer

To bring you a new experience of insurance application, BOC Group Life Assurance Company Limited ("BOC Life") presents you **iTarget 3 Years Savings Insurance Plan** ("the Plan"), a savings insurance plan of guaranteed return that can be applied via mobile app! By paying premiums for just 2 years, the Plan will provide you with a steady return after 3 years, leading you to achieve your savings goal. You can also enjoy a comprehensive life protection during the period.



The premiums of the Plan are to be paid directly from BOCHK e-Banking account. The Plan is therefore only available to the holders of BOCHK e-Banking account (mobile banking / internet banking). If you would like to know more about the BOCHK e-Banking services and the way to register for the services, please visit the website of BOCHK https://www.bochk.com/en/more/ebanking/internet.html.



#### Guaranteed Return in 3 Years Annualized Guaranteed Rate of Return<sup>1</sup> up to 3.80%<sup>2</sup>

By paying premium for just 2 years, you will be entitled to a guaranteed maturity payment at policy maturity after 3 years with an annualized guaranteed rate of return<sup>1</sup> up to 3.80%<sup>2</sup> for USD policy, leading you to achieve your savings goal and dreams swiftly.

The guaranteed rate of return is subject to the policy currency and premium payment mode you choose.

Details as follows:

Annualized Guaranteed Rate of Return Upon Policy Maturity <sup>1</sup>						
Policy Currency	Lump-sum Prepayment	Annual Payment for 2 years	Monthly Payment for 2 years			
RMB	2.28%	1.83%	1.11%			
HKD	2.25%	1.76%	1.02%			
USD	2.44%	1.95%	1.26%			

# Calculation based on the case with first year premium discount<sup>2</sup>:

			ed Guarante Ipon Policy I	
Policy Currency	First Year Premium Discount Rate	Lump-sum Prepayment	Annual Payment for 2 years	Monthly Payment for 2 years
RMB	1.73%	2.58%	2.18%	1.54%
HKD	2.59%	2.70%	2.29%	1.67%
USD	7.58%	3.80%	3.56%	3.22%



#### **Flexible Premium Payment Mode**

On top of the annual or monthly premium payment modes available, the Plan also provides option of prepayment<sup>3</sup>, which you can pay the 2 years' premium in full upon insurance application. After deducting the first year premium, the remaining balance of the prepaid premiums<sup>3</sup> will be held by BOC Life for interest accumulation at a guaranteed annual interest rate of 4.60% for RMB / 4.80% for HKD / 5.00% for USD.



#### **Well Protected while Saving**

#### Life Protection<sup>4</sup>

The Plan provides life protection. In the unfortunate event of the Insured's death while the policy is in force, the amount of Death Benefit<sup>4</sup> payable equals to 101% of the higher of (i) Total Premiums Paid or (ii) Guaranteed Cash Value as at the date of the Insured's death less outstanding premiums (if any).

#### Additional Accidental Death Benefit<sup>5</sup>

If the Insured passes away as a result of an accident during the 1st policy year, an Additional Accidental Death Benefit<sup>5</sup> equivalent to 10% of Total Premiums Paid as at the date of the Insured's death will be payable.



# Easy application via BOCHK internet / mobile banking

Enrolment, quotation and payment are processed online via BOCHK e-Banking account (mobile banking / internet banking) in one go, enabling you to enjoy a one-stop application experience via our reliable platform at your fingertips.

### Basic Eligibility Requirements<sup>6</sup>

Issue Age	Age 18 to age 64					
Premium Payment Term	2 Years					
Benefit Term	3 Years					
Policy Curr	Policy Currency			HKD	USD	
B. B. Landerson	Prepayment <sup>3</sup>		10,000	10,000	1,200	
Minimum Premium Per Policy	Annual		5,000	5,000	600	
	Monthly		500	500	60	
	Prepayment <sup>3</sup>		1,000,000	1,000,000	125,000	
Maximum Premium <sup>7</sup> Per Policy	Annual		500,000	500,000	62,500	
	Moi	nthly	50,000	50,000	6,250	
Premium		Prepayment <sup>3</sup> Annual Monthly				
Payment Mode	RMB	Payment from RMB / HKD Account				
(Direct Payment from BOCHK	HKD	Payment from HKD Account				
e-Banking Account)	USD	Payment from USD / HKD Account Payment from HKD Account				

### Illustrative Example 1



Benefitting from the interest accrued under the Premium Deposit Account<sup>3</sup>, the actual amount for savings are maximized from RMB100,000 to RMB102,248, the relevant calculation is as follows:



<sup>^</sup> Interest expected to be accrued on the balance of the Premium Deposit Account of the Basic Plan (if any) has already been included when deriving the amount of Annual Premium.

### At Policy Maturity

Guaranteed
Amount of
Maturity Payment

The approximate percentage of the actual Total Premiums Paid

Annualized Guaranteed Rate of Return<sup>1,2</sup>

RMB106,987

109%<sup>2</sup>

2.58%

#### **Benefit Illustration Summary**

End of Policy Year	Premium Deposit Account Balance (RMB)	Guaranteed Cash Value (RMB)	Total Cash Value (RMB)	Total Death Benefit (RMB)	Total Premiums Paid (RMB)
1	51,124	33,231	82,565	102,760	51,124
2	0	71,574	71,574	103,271	102,248
3	0	106,987	106,987	108,057	102,248

## Illustrative Example 2

 2 years	Annual Payment	USD 12,500	USD 25,000	USD 24,053	
	Premium Payment Mode			fter 7.58% first year premium discount², actual Total Premiums Paid:	

#### **At Policy Maturity**

Guaranteed Amount of Maturity Payment The approximate percentage of the actual Total Premiums Paid

Annualized Guaranteed Rate of Return<sup>1</sup>

USD26,238

109%

3.56%

#### **Benefit Illustration Summary**

End of Policy Year	Guaranteed Cash Value (USD)	Total Death Benefit (USD)	Total Premiums Paid (USD)
1	8,125	12,625	12,500
2	17,500	25,250	25,000
3	26,238	26,500	25,000

#### Notes:

- The figures in the above examples are rounded to the nearest whole number and are for illustrative purposes only.
   Please refer to the policy document for the actual figures.
   The figures in the illustrative examples do not include levy and premium discount (if any).
- The above examples assumes that all premiums are paid in full when due with no partial surrender is made and no Additional Accidental Death Benefit is payable.

#### Act now!





# **Enquiry about Technical Support for Online Application**

BOCHK Customer Service Hotline (852) 3669 3003

# **Enquiry about Product and Post-sales Service**

BOC Life Customer Service Hotline (852) 2860 0688

#### Notes:

The Policy Owner is subject to the credit risk of BOC Life. If the Policy Owner discontinues and / or surrenders the insurance plan in the early policy years, the amount of the benefit he / she will get back may be considerably less than the amount of the premium he / she has paid.

#### Risk Disclosure of RMB and USD Insurance:

RMB and USD policies are subject to exchange rate risk. The exchange rate between RMB and HKD or USD and HKD may rise as well as fall. Therefore, if calculated in HKD, premiums, fees and charges (where applicable), account value / surrender value and other benefits payable under RMB or USD policy will vary with the exchange rate. The exchange rate between RMB and HKD or USD and HKD will be the market-based prevailing exchange rate determined by BOC Life from time to time, which may not be the same as the spot rate of banks. The fluctuation in exchange rate may result in losses if a customer chooses to pay premiums in HKD, or requests the insurer to pay the account value / surrender value or other benefits payable in HKD, for RMB or USD policy. RMB Conversion Limitation Risk - RMB Insurance is subject to exchange rate fluctuations which may provide both opportunities and risks. The fluctuation in the exchange rate of RMB may result in losses in the event that the customer converts RMB into HKD or other foreign currencies. RMB is currently not fully freely convertible. Individual customers can be offered CNH rate to conduct conversion of RMB through bank accounts and may occasionally not be able to do so fully or immediately, for which it is subject to the RMB position of the banks and their commercial decisions at that moment. Customers should consider and understand the possible impact on their liquidity of RMB funds in advance.

#### Credit Risk:

Insurance contract is signed between customers and BOC Life. Therefore, customers are subject to the credit risk of BOC Life. Premiums paid by policy owner will become part of BOC Life. If BOC Life becomes insolvent or goes into liquidation or defaults on its obligations, customers may result in substantial losses.

#### Market and Interest Rate Risk:

The insurance plan is a life insurance product. Changes in market and interest rate risk borne by insurance company which will not affect the guarantee return of the policy.

#### Liquidity Risk:

To apply an insurance plan, customers have to pay premium for designated payment term(s). Customers should consider their affordability before applying an insurance plan.

Insurance plans offer protection for designated benefit term(s). Customers have to hold the insurance plan for the assigned period of time. If customers would like to surrender the insurance plan before maturity, the amount to be received may be significantly less than the premium paid. Therefore, customers should consider their liquidity needs before applying an insurance plan.

#### Other Key Risks:

- BOC Life shall not be liable to pay any Additional Accidental Death Benefit in respect of death of the Insured that is a direct or indirect result or consequence of, or directly or indirectly attributable to, any of the following:
  - assault, murder, riot, civil commotion, strikes or terrorist activities. Notwithstanding anything to the contrary, it is understood and agreed that this clause shall not apply provided that the Insured has not committed or attempted to commit the acts stated in this clause;
  - (ii) war whether declared or undeclared or any act thereof, invasion or any warlike operations;
  - (iii) suicide or self-inflicted injuries while sane or insane;
  - (iv) violation or attempted violation of the law or resistance to arrest or participation in any brawl or affray;
  - engaging in or taking part in (a) driving or riding in any kind of race; (b) professional sports; (c) underwater activities involving the use of breathing apparatus; or (d) flying or other aerial activity except as a fare-paying passenger in a commercial aircraft;
  - (vi) accident occurring while or because the Insured is affected by alcohol or any drug;
  - (vii) poison, gas or fumes whether voluntarily or involuntarily taken;
  - (viii) disease or infection (except infection which occurs through an accidental cut or wound), including infection with any Human Immunodeficiency Virus (HIV) and / or any HIV-related illness including AIDS and / or any mutations, derivations or variations thereof; or
    - x) childbirth, pregnancy, miscarriage or abortion.
- The Policy Owner should pay premium on time during the premium payment term. If the above requirement is not met, the policy surrender value and Death Benefit may be greatly reduced. It may result in lapse or termination of the policy if the
  - reduced. It may result in lapse or termination of the policy if the required amount (such as premium) is not made before expiry of the grace period (if applicable) as prescribed by BOC Life. Nevertheless, it is subject to non-forfeiture provisions (if applicable). If the policy is terminated or lapsed due to non-payment of premium, the surrender value received by the Policy Owner may be less than the Total Premiums Paid and the Policy Owner will lose the insurance protection provided by the policy.
- Upon early surrender of the policy, the surrender value payable may be less than the Total Premiums Paid and may therefore result in losses.
- BOC Life may terminate the policy before the maturity date if any one of the following events occurs:
  - (i) the death of the Insured; or
  - (ii) BOC Life approves the Policy Owner's written request for surrender; or
  - (iii) the policy reaches the maturity date; or
  - (iv) the policy lapses after the end of the grace period.
- The actual rate of inflation may be higher than expected, therefore the amount you receive may be less in real terms.

#### Remarks:

- 1.Annualized Guaranteed Rate of Return is the annual compound interest rate that total premiums paid is cumulated to the guaranteed amount received at policy maturity date. This rate of return is rounded to 2 decimal places, and varies by your chosen policy currency, premium payment mode and initial premium amount. In case of any discrepancy, the proposal summary in BOCHK e-Banking (mobile banking / internet banking) shall be final.
- 2.The relevant return rates and amounts indicated are calculated based on the case with first year premium discount. These return rates and first year premium discount rates are rounded to 2 decimal places while amounts are rounded to the nearest whole number.Terms and conditions of the first year premium discount offer (the "Offer") are as follows:
  - Promotion period refers to the period designated by BOC Life on the product page at BOC Life website / BOCHK website / BOCHK App ("Promotion Period"). Nevertheless, the Offer is subject to time limit and quota and available on a first-come first-served basis. The Offer may be terminated before the end of the Promotion Period. Please confirm the closing date with BOC Life before submitting insurance application.
  - To be eligible for the Offer, applicant(s) must fulfill all of the following requirements:
    - the application must be duly completed within the Promotion Period; and
    - (ii) the application(s) must be accepted by BOC Life. Policy(ies) that fulfill the above-mentioned requirements (i) to (ii) is / are known as "Eligible Policy(ies)".
  - For prepayment cases, premium discount is only applicable to the first year premium. First year premium does not include levy, pre-paid premium(s) (if applicable) and extra premium loading imposed due to health condition (if applicable).
  - For premiums paid on a monthly basis, the initial premium would be the discounted premiums for the first (1<sup>st</sup>) month.
     The rest of the first year discounted premiums shall be deducted monthly from the customer's designated account during the second (2<sup>nd</sup>) to twelfth (12<sup>th</sup>) months.
  - The Offer is applicable to the basic plan of the Eligible Policy(ies), while the first year premium discount rate is determined in accordance with the standard premium of the basic plan of the Eligible Policy(ies).
  - The Offer will be applicable to the Plan only and there is no limit (acceptance of application(s) would be subject to underwriting result) on the number of policies of the Plan that an applicant would apply for.
  - The Eligible Policy(ies) must be in force and the Notional Amount, Sum Insured or the level of benefits (where applicable) of the basic plan must remain unchanged when the Offer is applied, otherwise BOC Life reserves the right to forfeit the entitlement to the Offer and / or reduce the eligible premium discount amount proportionally.
  - The Offer cannot be changed, transferred, returned, exchanged for other gifts or redeemed for cash.

- In case of cancellation of the policy during the cooling-off period or in any event of a premium refund, the portion of any premium payments that has been deducted by the Offer will under no circumstances be counted as premium paid for reckoning the refundable amount of total premiums paid.
- Except for the designated promotions specified by BOC Life, the Offer cannot be used in conjunction with other promotion offers of BOC Life.
- BOC Life reserves the right to amend, suspend or terminate the Offer and to amend the relevant terms and conditions at any time at its sole discretion without prior notice.
- In case of any dispute, the decision of BOC Life shall be final.
- The Terms and Conditions of the Offer shall be governed by, and construed in accordance with, the laws of the Hong Kong Special Administrative Region.
- 3.Premium Deposit Account is only applicable to policy with annual payment mode. If premiums prepayment option is selected, payable premiums for 2 policy years have to be fully paid upon insurance application. If the Insured passes away, the remaining balance of the prepaid premiums (if any) together with the Death Benefit and Additional Accidental Death Benefit (if any) will be payable to the beneficiary. If the Policy Owner makes withdrawal from the Premium Deposit Account balance or surrenders the policy, a premium deposit withdrawal fee will be deducted from the amount withdrawn from the Premium Deposit Account balance (if any). The premium deposit withdrawal fee is equivalent to 3.50% of the withdrawal amount or RMB350 / HK\$350 / USD45 (whichever is higher), and is guaranteed whilst this policy is in force.
- 4.The Death Benefit of the Plan is equivalent to 101% of Total Premiums Paid or Guaranteed Cash Value (whichever is higher) as at the date of death of the Insured less outstanding premiums (if any). "Total Premiums Paid" means the total premiums paid for the basic plan. Any Premium Deposit Account balance shall be excluded. Premium discount (if any) will not be taken into account when calculating the Death Benefit. Regarding the maximum amount of the Death Benefit payable if the Insured is covered by more than one policy under the Plan issued by BOC Life, please refer to the policy documents and provisions issued by BOC Life for details.
- 5.The Additional Accidental Death Benefit is applicable to the Insured of policy's issue age between 18 and 60, who has an accident before the 1<sup>st</sup> policy anniversary. Such accident should be direct, independent and the sole cause of, and should result in the death of the Insured within 180 days after the accident and before termination of coverage under the relevant policy. Also, submission of due proof of the Accidental Death of the Insured is required.
- 6.This Plan is available to the holders of Hong Kong Permanent Identity Card / Hong Kong Identity Card, People's Republic of China Resident Identity Card / Passport or Macau Resident Identity Card, who also have BOCHK e-Banking (mobile banking / internet banking) account, to apply via BOCHK e-Banking in Hong Kong. And the Plan is subject to the relevant requirements on nationality and residency of the applicants and the Insured as determined by BOC Life from time to time.
- 7.You are allowed to apply for more than one policy of this Plan, while the aggregate of the total annualized premium of all policies under the Plan for each Insured should not exceed RMB2,000,000 / HK\$2,000,000 / USD250,000.

# Cancellation rights and refund of premium(s) and levy within cooling-off period:

Policy Owner has the right to cancel the policy / application form and obtain a refund of any premium(s) and the levy paid, which are collected by BOC Life on behalf of the Insurance Authority according to the relevant requirements, less any difference caused by exchange rate fluctuation, where applicable, by giving a written notice to BOC Life. Policy Owner understands that to exercise this right, the notice of cancellation must be signed by the Policy Owner and received directly by BOC Life's Principal Office at 13/F, 1111 King's Road, Taikoo Shing, Hong Kong within the Cooling-off Period. Policy Owner understands that the Cooling-off Period is the period of 21 calendar days immediately following either the day of the delivery of the policy or the Cooling-off Notice to the Policy Owner or the representative nominated by the Policy Owner (whichever is the earlier). Policy Owner understands that BOC Life will indicate the last day of the Cooling-off period in the Cooling-off Notice and text message issued to the Policy Owner (if applicable), if the last day of the Cooling-off Period as indicated in the Cooling-off Notice and the text message (if applicable) is not a working day, the period shall include the next working day. Policy Owner understands that the Cooling-off Notice is a notice that will be sent to the Policy Owner or the nominated representative of the Policy Owner by BOC Life to notify the Policy Owner of the Cooling-off Period around the time the policy is delivered. In addition, the Policy Owner understands that no refund of premium(s) and the levy can be made if a claim payment under the policy has been made to the Policy Owner prior to the request for the cancellation.

#### Levy collection arrangement:

Insurance companies collect levies from policy owners on behalf of the Insurance Authority according to relevant requirement. For your convenience, levy will be collected together with the premium via the same manner (including automatic premium loan (if applicable)) whenever BOC Life collects premium from you.

#### **Important Notes:**

- The Plan is a long-term insurance plan that is underwritten by BOC Life. It is not a bank deposit scheme or bank savings plan. Bank of China (Hong Kong) Limited ("BOCHK") is the major insurance agency appointed by BOC Life.
- BOC Life is authorised and regulated by the Insurance Authority to carry on long term business in the Hong Kong Special Administrative Region of the People's Republic of China ("Hong Kong").
- BOCHK is granted an insurance agency licence under the Insurance Ordinance (Cap. 41 of the Laws of Hong Kong) by Insurance Authority in Hong Kong. (insurance agency licence no. of BOCHK is FA2855)
- BOC Life reserves the right to decide at its sole discretion to accept or decline any application for the Plan according to the information provided by the proposed Insured and the applicant at the time of application.
- The Plan is subject to the formal policy documents and provisions issued by BOC Life. Please refer to the relevant policy documents and provisions for details of the Insured items and coverage, provisions and exclusions.
- BOCHK is the appointed insurance agency of BOC Life for distribution of life insurance products. The life insurance product is a product of BOC Life but not BOCHK.

- In respect of an eligible dispute (as defined in the Terms of Reference for the Financial Dispute Resolution Centre in relation to the Financial Dispute Resolution Scheme) arising between BOCHK and the customer out of the selling process or processing of the related transaction, BOCHK is required to enter into a Financial Dispute Resolution Scheme process with the customer; however any dispute over the contractual terms of the insurance product should be resolved directly between the insurance company and the customer.
- BOCHK and / or BOC Life reserve the right to amend, suspend or terminate the Plan at any time, and to amend the relevant terms and conditions. In case of dispute(s), the decision of BOCHK and / or BOC Life shall be final.

Should there be any discrepancy between the Chinese and English versions of this promotion material, the English version shall prevail.

This promotion material is for reference only and is intended to be distributed in Hong Kong only. It shall not be construed as an offer to sell or a solicitation of an offer or recommendation to purchase or sale or provision of any products of BOC Life outside Hong Kong. Please refer to the sales documents, including product brochure, benefit illustration and policy documents and provisions issued by BOC Life for details (including but not limited to the insured items and coverage, detailed terms, key risks, conditions, exclusions, policy costs and fees) of the Plan. For enquiry about technical support for online application, please contact BOCHK Customer Service Hotline (852) 3669 3003. For enquiry about product and post-sales service, please contact BOC Life Customer Service Hotline (852) 2860 0688.

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