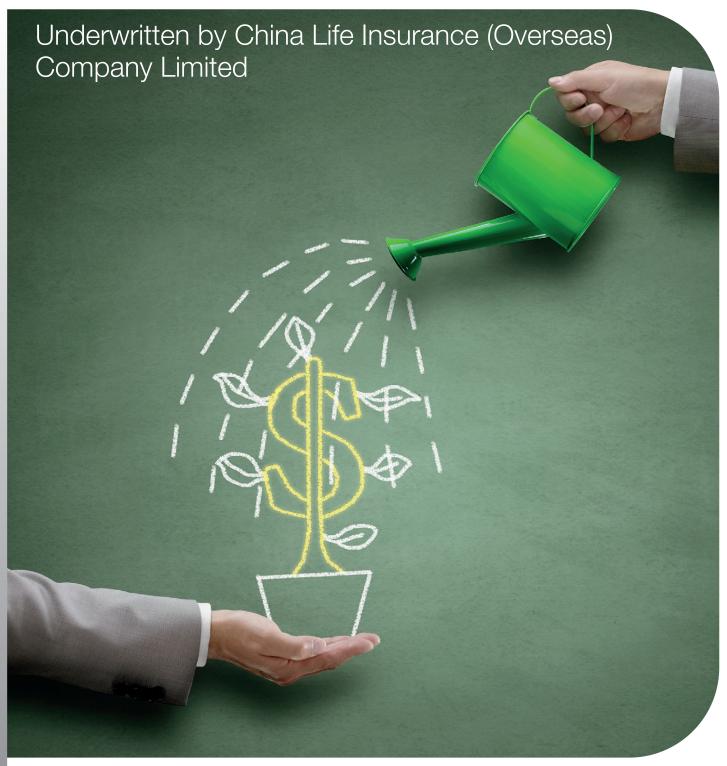
# **Reach Insurance Plan**



Agency:



Insurance Company:



# Reach Insurance Plan

Underwritten by China Life Insurance (Overseas) Company Limited ("China Life (Overseas)"), Reach Insurance Plan (the "Plan") offers you potential capital growth with guaranteed cash value, non-guaranteed terminal dividend (if any) and the total amount of terminal dividend management account<sup>2</sup> (if any). The Plan allows you to establish your financial pool, you can plan for the future with ease.

# Plan Features

## Multiple potential returns to accelerate wealth building

The Plan is a participating insurance plan that offers you potential capital growth. Its policy value consists of 3 components: guaranteed cash value, non-guaranteed terminal dividend (if any) and total amount of terminal dividend management account<sup>2</sup> (if any).

Guaranteed cash value grows over the policy years, until it is equal to basic amount⁵ of the policy. .

**Terminal dividend**<sup>1</sup> is non-guaranteed. It is not perpetually attached to the policy. The amount of the terminal dividend will be subject to adjustment when it is declared. Terminal dividend is payable from the 6<sup>th</sup> policy anniversary upon certain events<sup>1</sup>. Terminal dividend may become zero in some circumstances.

**Total amount of terminal dividend management account**<sup>2</sup> is equivalent to locked-in terminal dividend and non-guaranteed interest<sup>3</sup> (if any) less withdrawal amount (if any).

#### 5 years' premium payment term with protection for 38 years

By paying 5 years' premium, you can enjoy life protection of the insured for 38 years. You can choose annual and premium prepayment mode<sup>4</sup> to prepay the premiums to enhance your return, with a guaranteed interest rate of 4% per annum (applicable to HKD and USD policies) or 2% per annum (only applicable to CNY policy).

## Terminal dividend management option to help you lock in gains

To facilitate your financial need, you can choose to exercise terminal dividend management option<sup>2</sup> within 30 days starting from every policy anniversary (including the date of policy anniversary) to lock in part of your terminal dividend (if any) starting from the 15<sup>th</sup> policy anniversary and every policy anniversary thereafter so as to respond to market fluctuation. The terminal dividend which is applied to lock in will be transferred to the terminal dividend management account and will become locked-in terminal dividend. The locked-in terminal dividend will then be guaranteed and will accumulate with interest at non-guaranteed rate<sup>3</sup>. The Company reserves the right to revise the rate from time to time.

The terminal dividend management option can only be exercised once every policy anniversary. The minimum percentage for each locked-in terminal dividend under the terminal dividend management option is 10% and the aggregate percentage limit for locked-in terminal dividend is 50%. Please refer to the illustrative example.

Upon the completion of transferring the terminal dividend to the terminal dividend management account by the Company as per application, the terminal dividend (if any) of the relevant policy year will be reduced accordingly. The terminal dividend (if any) of subsequent policy years will be reduced accordingly with adjustment percentage subject to sole discretion of China Life (Overseas).

You can submit request to China Life (Overseas) to withdraw part or all of the locked-in terminal dividend and interest (if any) from terminal dividend management account without surrendering the policy. The withdrawal amount is subject to minimum requirement set by China Life (Overseas) from time to time.

## Life protection provides peace of mind to your loved ones

#### **Death benefit**

In case the insured passes away when the policy is in force, we will pay the beneficiary a death benefit which is equal to the higher of:

- 1) 105% of the accumulated premium due and paid of the Plan; or
- 2) sum of guaranteed cash value and non-guaranteed terminal dividend (if any) of the Plan at the date of death of the insured, plus the total amount of terminal dividend management account (if any), less all indebtedness (if any).

Where the insured does not survive the age of 180 days, the death benefit will be all premium paid.

The prepaid premium balance and its interest (if any) will also be returned to the beneficiary without any fee. The policy will be terminated after we pay the death benefit.

#### Accidental death benefit

While the policy is in force, prior to the policy anniversary that the insured reaches age 66 and within the first 10 policy years from the policy effective date, if the insured suffers an injury caused by an accident, and dies from such injury within 180 days (both dates inclusive) from the date of such occurrence, the Plan will pay the beneficiary an extra accidental death benefit which is equal to the lower of:

- 1) 100% of the accumulated premium due and paid; or
- 2) HKD500,000 / USD62,500/ CNY400,000.

The total amount of accidental death benefit payable under all policies underwritten by the Company shall not exceed HKD1,000,000 / USD125,000 / CNY800,000 or equivalent amount in other currencies for the same insured.

#### Death benefit and accidental death benefit settlement option

While the insured is alive, you can choose how the death benefit and accidental death benefit (if any) are to be paid, as long as the payment options of both benefits are the same. You can choose to settle the benefits in a lump sum or by instalments with a fixed amount annually over a fixed payment term of 10, 20 or 30 years, helping you to safeguard your family's financial future.

For the instalment option, the remaining balance of death benefit and accidental death benefit (if any) will be deposited in the policy to accumulate interest until the end of the payment term. The interest will be calculated on an annual basis and it is non-guaranteed which will be determined by us from time to time. The accumulated interest (if any) will be paid together with the last instalment of death benefit and accidental death benefit (if any). If the beneficiary dies during the settlement period of the death benefit and accidental death benefit (if any) with interest (if any) in a lump sum payment to the estate of the deceased beneficiary.

If the death benefit at the date of the insured's death is less than HKD400,000 / USD50,000/ CNY320,000, or the policyholder does not specify any settlement option, we will pay out the benefit amount to the beneficiary in a lump sum.

### Simplified underwriting

To enable you to achieve your goals with ease, application of the Plan is easy. Simplified underwriting procedures are available.

# **Enrollment Terms**

Issue age	15 days to age 74	
Benefit term	38 years	
Premium payment term	5 years	
Premium payment mode	1. Annual <sup>6</sup>	
	2. Annual and premium prepayment <sup>4</sup>	
Policy currency	HKD, USD or CNY	
Minimum basic amount⁵	HKD80,000/ USD10,000 / CNY64,000	

# Illustrative Example

Kenneth is an entrepreneur in pursuit of quality of life. He hopes to plan ahead for his retirement to enjoy a stable and comfortable life. As such, he takes out Reach Insurance Plan which helps him accumulate wealth with its feature of locked-in terminal dividend.

Insured's gender: Male Premium payment mode: Annual and premium prepayment

Insured's age: Age 35 Premium payment term: 5 years

Basic amount⁵: USD500,000 Annual premium: USD100,000

Actual premium paid4: USD462,990

(Policy currency: USD)

End of policy year	0 (Policy effective date)	15	20	30	38 (Policy maturity date)
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Event	At age 35, Kenneth takes out the Plan.	At age 50, the declared non-guaranteed terminal dividend is USD 409,195. Kenneth locks in 20% of the non-guaranteed terminal dividend (i.e. USD 81,839) which is transferred to the terminal dividend management account**. The remaining projected non-guaranteed terminal dividend*** is USD327,356.	At age 55, the declared non-guaranteed terminal dividend is USD 607,672. Kenneth locks in 30% of the non-guaranteed terminal dividend (i.e. USD182,302) which is transferred to the terminal dividend management account**. The remaining projected non-guaranteed terminal dividend*** is USD 425,370.	At age 65, Kenneth withdraws the total amount from the terminal dividend management account (i.e. USD412,543 <sup>2,3</sup> ) (non-guaranteed) for his retirement life.	At age 73, the policy matures. Kenneth can receive a maturity benefit of USD2,110,056 (including guaranteed cash value and non-guaranteed terminal dividend).
Total amount of terminal dividend management account (non-guaranteed)	-	81,839	281,393	-	-
Projected terminal dividend (non-guaranteed)	-	327,356	425,370	906,744 (The declared terminal dividend of that year)	1,610,056 (The declared terminal dividend of that year)
Guaranteed cash value	31,215	500,000	500,000	500,000	500,000
Aggregate percentage of locked-in terminal dividend	-	20%*	50%*	-	-
Prepaid premium balance	362,989.52	-	-	-	-
Projected surrender value (non-guaranteed)	383,314.83	909,195	1,206,764	1,819,287	2,110,056 (non-guaranteed maturity benefit)
Guaranteed surrender value	equivalent to 82.8% of actual premium paid	equivalent to 108% of actual premium paid	equivalent to 108% of actual premium paid	equivalent to 108% of actual premium paid	equivalent to 108% of actual premium paid
Projected surrender value + amount withdrawn from the terminal dividend management account in respective policy year (including guaranteed and non-guaranteed amount)	equivalent to 82.8% of actual premium paid	equivalent to 196% of actual premium paid	equivalent to 261% of actual premium paid	equivalent to 393% of actual premium paid	equivalent to 456% of actual premium paid

<sup>\*</sup> The aggregate percentage limit for locked-in terminal dividend is 50%. Since it has reached the 50% limit, no more terminal dividend can be locked afterwards.

<sup>\*\*</sup> The locked-in terminal dividend transferred to the terminal dividend management account will accumulate with interest at non-guaranteed rate of 3.9% p.a.

<sup>\*\*\*</sup> Upon the completion of transferring the terminal dividend to the terminal dividend management account by the Company as per application, the terminal dividend (if any) of the relevant policy year will be reduced accordingly. The terminal dividend (if any) of subsequent policy years will be reduced accordingly with adjustment percentage subject to sole discretion of the Company.

The figures in the above example are for illustrative purposes only. The above example is based on the following assumptions:

- all premiums exclude levy; and
- the total surrender value is equal to the sum of the guaranteed cash value, non-guaranteed terminal dividend (if any) and total amount of terminal dividend management account (if any), less all indebtedness (if any). Prepaid premium balance (if any) will be also payable after the deduction of 3% of the withdrawal amount (minimum amount of HKD200/ USD25/ CNY160); and
- terminal dividend is projected based on the estimate of China Life (Overseas); and
- there is no policy loan and indebtedness throughout the benefit term and all premiums are paid in full when due.

Remark: The policyholder is subject to the credit risk of China Life (Overseas). If the policyholder discontinues and / or surrenders the insurance plan in the early policy years, the amount of the benefit he / she will get back may be considerably less than the amount of the premiums he / she paid. Past, current, projected and / or potential benefits and / or returns (e.g. bonuses, dividends, interests) presented herein are not guaranteed and are for illustrative purposes only. The actual future amounts of benefits and / or returns may be lower or higher than the currently quoted benefits / or returns.

#### Notes:

1.Terminal dividend is non-guaranteed. Amount of terminal dividend shown in proposal illustration is just an indicative figure. Declared terminal dividend is not perpetually attached to the policy. It may be reduced or increased at subsequent declarations. Its actual amount will only be determined when it becomes payable. The actual amount may be lower or higher than the projected figure. Under some circumstances, actual amount of terminal dividend may be zero. The amount of the terminal dividend is affected by various factors including but not limited to the performance of the underlying investments, so the amount is relatively volatile and will move up and down over time. China Life (Overseas) reserves the right to revise the terminal dividend from time to time. Past record is not necessarily indicative of future result.

Starting from the 6th policy anniversary, the terminal dividend shall be paid upon the occurrence of the earliest of the following conditions:

- (i) when the death benefit is paid (only applicable if the sum of guaranteed cash value and the terminal dividend of the Plan on the date of death of the insured is higher than 105% of the accumulated premium due and paid of the Plan);
- (ii) when the policy is surrendered; or
- (iii) when the policy reaches the policy maturity date.
- 2. The minimum percentage for each locked-in terminal dividend under the terminal dividend management option is 10% and the aggregate percentage limit for locked-in terminal dividend is 50%. The option will only be exercised provided that the application fulfills the application requirement and is confirmed by China Life (Overseas). There is no limitation on the number of exercising this option and the aggregate percentage limit for locked-in terminal dividend is subject to change by China Life (Overseas) from time to time. But this option can only be exercised once every policy year. China Life (Overseas) will only process this option once for each written request. Should this option be exercised again afterwards, written request must be resubmitted. No application will be accepted if there is any indebtedness (if any) during application. The amount of locked-in terminal dividend is guaranteed after exercising this option successfully. Once the application is approved by China Life (Overseas), the terminal dividend which is applied to lock in will be transferred to the terminal dividend management account as soon as practicable and will become locked-in terminal dividend, which will accumulate with interest at a non-guaranteed rate. China Life (Overseas) reserves the right to revise the rate from time to time.
  - There may be a delay when exercising terminal dividend management option at the time of market volatility. The actual amount of the locked-in terminal dividend will only be determined after the application has been processed successfully by China Life (Overseas). Upon the completion of transferring the terminal dividend to the terminal dividend management account by China Life (Overseas) as per application, the terminal dividend (if any) of the relevant policy year will be reduced accordingly. The terminal dividend (if any) of subsequent policy years will be reduced accordingly with adjustment percentage subject to sole discretion of China Life (Overseas). Locked-in terminal dividend will not be allowed to be reset or reversed to terminal dividend. For details, please refer to the policy provisions. For inquiry and application of terminal dividend management option, please contact China Life (Overseas) customer service hotline at (852) 3999 5519.
- 3.The current interest rate is 3.9% per annum (for USD policy) or 3.45% per annum (for HKD/CNY policy). The interest is not guaranteed. The actual benefits and/or returns may be lower or higher than estimates. China Life (Overseas) reserves the right to revise the interest from time to time. Interest is not guaranteed. The actual benefits and/or returns may be lower or higher than estimates. China Life (Overseas) reserves the right to revise the interest from time to time.
- 4.If you choose the annual and premium prepayment option, you can withdraw the unused prepaid premium (including interest, if any) at one time. China Life (Overseas) will charge 3% of the withdrawal amount, at a minimum amount of HKD200/ USD25 /CNY160. You can withdraw the unused prepaid premium once only. The balance of prepaid premium (if any) will be saved in the designated policy to accumulate for interest, the prevailing interest rate is 4% p.a. (applicable to HKD and USD policies) or 2% p.a. (only applicable to CNY policy) and the interest rate is guaranteed.
- 5. "Basic amount" means the amount shown on the policy information page or endorsement as the "basic amount". The "basic amount" is used to calculate the premium and relevant values of the policy, but is not applicable to the calculation of the death benefit. If the basic amount has been amended while the policy is in force, premium and relevant values of the policy will be adjusted accordingly.
- 6.If the required renewal premium is paid by you within the grace period, the policy shall continue to be in force. For details, please refer to the policy provisions issued by China Life (Overseas). If the policy is lapsed or surrendered early, the policy cash value received by you may be considerably less than the total amount of the premium paid.

# Important Information

This product brochure is for reference only. It does not form a contract between China Life (Overseas) and anyone or any entity else. The detailed terms, conditions and exclusions of the Plan are subject to the relevant policy contract. You are reminded to review the policy contract and all relevant product materials and to seek independent professional advice if necessary. For a copy of the policy provisions, please contact China Life (Overseas) for enquiry.

- 1. The Plan is underwritten by China Life Insurance (Overseas) Company Limited ("China Life (Overseas)", the "Company" or "us / we / our"). China Life (Overseas) is responsible for the features, underwriting and benefit payments under the Plan. You should fully understand all of the risks involved in the Plan and consider whether the Plan is affordable and suitable to you before making your application.
- 2. The Plan is a long-term insurance plan that is underwritten by China Life (Overseas). It is not a bank deposit scheme or bank savings plan. Bank of China (Hong Kong) Limited ("BOCHK") is an appointed insurance agency of China Life (Overseas) for distribution of life insurance products. The life insurance product is a product of China Life (Overseas) but not BOCHK.
- 3. In respect of an eligible dispute (as defined in the Terms of Reference for the Financial Dispute Resolution Centre in relation to the Financial Dispute Resolution Scheme) arising between BOCHK and the customer out of the selling process or processing of the related transaction, BOCHK is required to enter into a Financial Dispute Resolution Scheme process with the customer; however any dispute over the contractual terms of the insurance product should be resolved directly between China Life (Overseas) and the customer.
- 4. China Life (Overseas) is authorized and regulated by Insurance Authority to carry on long term insurance business in the Hong Kong Special Administrative Region of the People's Republic of China. BOCHK is granted insurance agency licence under the Insurance Ordinance (Cap. 41 of the Laws of Hong Kong) by Insurance Authority (insurance agency license no. of BOCHK is FA2855).
- 5. China Life (Overseas) reserves the right to decide at its sole discretion whether to accept or decline any application for the Plan according to the information provided by the proposed insured and / or the applicant at the time of application.
- 6. The Plan is subject to the formal policy documents and provisions issued by China Life (Overseas). The terms and conditions are subject to the policy document issued by China Life (Overseas).
- 7. This product brochure is issued by China Life (Overseas), and is distributed by BOCHK. China Life (Overseas) accepts full responsibility for the information contained in this product brochure. China Life (Overseas) recommends you to carefully consider whether the Plan is appropriate for you in view of your financial needs before application. You should not purchase the Plan unless you understand it and it has been explained to you how it is suitable for you. The final decision is yours.
- 8. The Plan is an insurance product. Part of the premium is paid for the insurance and related costs.
- 9. This product brochure is for reference only and is intended to be distributed in Hong Kong only and shall not be construed as an offer to sell or a solicitation of an offer or recommendation to purchase or sale or provision of any insurance product outside Hong Kong. China Life (Overseas) does not provide or offer to sell any insurance product outside Hong Kong. The above information is for reference only. For details (including but not limited to insured terms and coverage, detailed terms, key risks, conditions, exclusions, policy costs and fees) of the Plan, please refer to the terms and conditions of the policy contract of the Plan. For a copy of the terms and conditions of the policy contract or any enquiry, please contact China Life (Overseas) or the branch staff of BOCHK.
- 10. China Life (Overseas) reserves the right to revise, suspend or terminate the Plan, or alter the relevant terms and conditions at any time without prior notice. In case of disputes, the decision of China Life (Overseas) shall be final.
- 11. China Life (Overseas) shall make the final decisions on the underwriting and claims. China Life (Overseas) shall rely on your submitted information to assess whether to accept or decline your application, and shall refund any premium and premium levy (if any) paid without interest for declined cases.
- 12. Exclusions and limitations applicable to "accidental death benefit"
  - The Plan shall not cover any claims if the insured is involved in any of the following activities or the consequences directly or indirectly caused by wholly or partly any of the following events occur in respect of the insured:
  - (a) congenital illnesses or intrinsic illnesses existed before applying for the Plan;
  - (b) engage or in any way involved in any acts or activities that violate any laws or regulations of Hong Kong or the laws of the place where the insured stays;
  - (c) war, act of hostility (whether war declared or not), civil war, revolution, rebellion, civil commotion, riot, strike, activities of terrorism or any military actions;
  - (d) the insured is serving in the military services, including but not limited to where the insured is engaging in or taking part in military service during the time of war, act of hostility (whether war declared or not), any military actions or repression of rebellion;
  - (e) contamination resulting from nuclear weapons, ionizing radiation, nuclear fuel or waste produced from the combustion of nuclear fuel (the said nuclear combustion shall include any self-sustaining process of nuclear fission);

- (f) directly or indirectly caused by the insured engaging in aviation, except as a passenger on an aircraft of a commercial airline on a scheduled route;
- (g) self-inflicted injuries or suicide (whether sane or not) by or attempted by the insured (whether felony or not) or deliberate exposure to exceptional danger (except in an attempt to save human life);
- (h) childbirth, pregnancy, miscarriage or abortion, even if it is accelerated or induced by an accident;
- (i) treatment operated on the insured and induced by disease, infected disease or incident that is not caused by an accident;
- (j) taking of poison or inhaling poisonous gas or poisonous mist (whether voluntary or not); except accidental inhaling by the insured in a fire;
- (k) the insured as a professional athlete participating in sports or earning income or remuneration through the sports;
- (I) participating in hunting, mountaineering, motor racing, horse racing, ice-skiing, skiing, scuba-diving, parachuting, hang-gliding, boxing or any other competitions or performances;
- (m) while the insured is on duty as a professional driver and is entering, driving, operating, servicing, riding in or departing from any land vehicle or conveyance outside the territorial limits of Hong Kong and Macau;
- (n) the insured is assaulted or murdered during rebellion, civil commotion, strikes or when making an arrest while the insured:
  - i. is employed as a full-time or part-time police officer/cadet officer, or an officer or a member of the Correctional Services Department; or
  - ii. is on duty with the above mentioned occupation;
- (o) the insured is assaulted or murdered during rebellion, civil commotion or strikes while the insured:
  - i. is employed as a fireman; or
  - ii. is on duty as a fireman and is engaging in firefighting or activities for protecting people and property in a fire; or
- (p) disappearance of the insured, except including but not limited to the situation when the ship which the insured is taking or the aircraft which the insured is taking as passenger has totally disappeared.

In addition, the information stated in this product brochure is for reference only. Please refer to the "general provisions" and "benefit provisions" for the detailed terms and conditions of exclusions and limitations such as incontestability, suicide and fraud, etc.

#### 13. Dividend philosophy

Policyholders of participating insurance plans can enjoy the potential surplus arising from the long term operation of the participating fund via a form of non-guaranteed dividend in addition to the guaranteed benefits. Your premiums will usually be allocated into a relevant participating fund and will be invested in a variety of asset classes according to our investment strategy. We will manage the relevant participating fund in a prudent manner and aim to ensure a fair distribution of surplus and risks between policyholders and shareholders, and among different groups of policyholders.

As dividends are mainly affected by the overall performance of the participating business, in order to alleviate the volatility of achieved gains and losses and the future uncertainties, in particular, future investment returns, we may take moderate smoothing measures to achieve relatively more stable dividends and strive to meet policyholders' reasonable expectation. We will maintain a fair distribution method or sharing ratio, and appropriate grouping to ensure policyholders are treated fairly, and to ensure policyholders' benefit expectation and rights are protected.

The current dividend projection is not guaranteed. We will review and declare the dividend at least once a year. When determining the dividend, we will consider the overall performance of all relevant policies on factors including but not limited to past experience as well as future prospect of investment returns, claims and surrenders:

- Investment return including the interest income, dividend income, investment outlook and changes to asset values.
- Claims including the costs of providing death benefit as well as other benefits under the product(s).
- Surrenders including policy termination, partial surrenders and the corresponding experience and impact.

If there are any changes in the actual dividends against the illustration or to the projected future dividends, such changes will be reflected in the policy anniversary statement.

The declaration of actual dividends is recommended by the Appointed Actuary and is subject to the approval of the Board (including one or more Independent Non-Executive Director(s)).

For products that are associated with an element of non-guaranteed accumulation interest rate, the Company will consider past investment experience as well as future expected return and other related factors when determining this non-guaranteed interest rate. If there are changes from market, expectation or policyholder behavior, the Company may apply reasonable adjustments to the non-guaranteed interest rate.

### 14. Investment strategy

Our investment philosophy aims at containing volatility and providing long term stable return. Meanwhile, in order to control and diversify risks, maintain adequate liquidity, and achieve higher potential returns for policyholders under an acceptable risk appetite, we will invest in a wide range of asset classes with consideration of the status of assets and liabilities. The target asset mix may also differ between different participating products. We will actively manage the investment portfolio and adjust the asset mix in response to the external market conditions.

Currently, our investments include bonds and other fixed income assets, such as government and corporate bonds and other fixed income instruments, to support the guaranteed liability payment. To enhance the potential performance of the investment portfolio, the Company will invest in equity-type assets and other investment instruments such as private funds, mutual funds and direct/indirect investment in properties or commercial institutions. Subject to our investment policy, we may also utilize derivatives to manage risks and enhance returns, or use security lending to improve returns. The investment portfolio will be diversified across different geographic regions and /or industries.

China Life (Overseas)'s current investment strategy on this participating plan is as follows:

Asset type	Target asset mix (%)	
Bonds and other fixed income instruments	30% to 90%	
Equity-type investment and other investments	10% to 70%	

Please refer to China Life (Overseas)'s website www.chinalife.com.hk/products/dividend-philosophy-and-investment-strategy for dividend history, dividend philosophy, investment strategy, as well as the fulfillment ratio of China Life (Overseas).

#### 15. Policy loan (only applicable to HKD and USD policies)

You can apply for the policy loan where the maximum loanable value of the policy loan will be equal to a certain percentage of the guaranteed cash value (currently 90% of guaranteed cash value), as determined and revised by China Life (Overseas) from time to time. Interest compounded at the rate per annum determined and revised by China Life (Overseas) from time to time will be charged on the policy loan on daily basis. The interest rate of the policy loan is generally higher than loans offered by banks. For inquiry about the applicable interest and charges on the policy loan, please contact the Bank's staff. All policy loans are interest-bearing and calculated at a rate (as stated on China Life (Overseas) website www.chinalife.com.hk) to be declared by us from time to time. Interest accrued shall become a part of the indebtedness. If the policy loan with its accumulated interest equals to or exceeds the accumulated cash value in the policy, the policy will be automatically terminated and will become invalid. Policy loan will reduce the policy's death benefit and surrender value.

#### 16. Cooling-off right

You have the right to cancel the policy within the cooling-off period and obtain a refund of any premiums and premium levy (if any) paid provided that no claim has been made under it. You must submit a written notice signed by you to China Life (Overseas) at 22/F, CLI Building, 313 Hennessy Road, Wan Chai, Hong Kong within 21 calendar days after the delivery of the policy or Notice of Policy Issuance (telling you about the availability of the policy and the expiry date of the cooling-off period) to you or your representative, whichever is earlier.

#### 17. Misstatement of age, sex or smoker/non-smoker status

Where the correct age, sex or smoker / non-smoker status of the insured does not suit the underwriting requirements of China Life (Overseas), our liability shall be limited to the refund of the surrender value, plus the total amount of terminal dividend management account (if any) to the policyholder.

#### 18. Payout arrangement of maturity

The Plan's maturity benefit will be payable after the policy maturity date and receipt of all necessary documents by China Life (Overseas). The actual processing time required will depend on the payment collection method to be selected by you. For details about the collection of maturity benefit, please refer to the website of China Life (Overseas) at www.chinalife.com.hk or call our customer service hotline at (852) 3999 5519.

# What are the key product risks?

#### Credit risk:

The Plan is a life insurance policy issued by China Life (Overseas). Any premium paid will become part of our assets and our financial strength will affect our ability to meet our contractual obligations to you under the policy. Therefore, you are subject to our credit risk.

#### Early surrender risk:

The savings component of the Plan is subject to risks and possible losses. Should you surrender the policy early, you may receive an amount considerably less than the total amount of premiums paid.

#### Exchange rate and currency risks:

Any policy with foreign currencies involves risks, such as potential changes in political or economic conditions that may substantially affect the price or liquidity of a currency. The fluctuations in exchange rates may also cause financial losses to you during currency conversions. You should take exchange rate risk into consideration when deciding the policy currency.

The policy currency of the Plan offers HKD, USD and CNY. Currency exchange rate can go up and down. If the policy currency is USD or CNY but calculated in HKD, the calculation is subject to the exchange rate. There is a risk that you could lose a substantial portion of total value of the policy or benefit if the policy currency depreciates substantially against your local currency. China Life (Overseas) will base on the prevailing market-based exchange rate of that respective currency to the policy currency and / or from the relevant sources at the time of processing such conversion, which will be subject to change from time to time. Such exchange rate may be different from the exchange rate offered by the Bank.

CNY policy is subject to exchange rate risk. The exchange rate between CNY and HKD may rise as well as fall. Therefore, if calculated in HKD, premiums, fees and charges (if applicable), account value/ surrender value and other benefits payable under CNY policy will vary with the exchange rate. The exchange rate between CNY and HKD will be the market-based prevailing exchange rate determined by China Life (Overseas) from time to time, which may not be the same as the spot rate of banks. The fluctuation in exchange rate may result in losses if a customer chooses to pay premiums in HKD, or requests China Life (Overseas) to pay the account value/ surrender value or other benefits payable in HKD, for CNY policy.

CNY Conversion Limitation Risk – CNY Insurance are subject to exchange rate fluctuations which may provide both opportunities and risks. The fluctuation in the exchange rate of CNY may result in losses in the event that the customer converts CNY into HKD or other foreign currencies. (Only applicable to Individual Customers) CNY is currently not fully freely convertible. Individual customers can be offered CNH rate to conduct conversion of CNY through bank accounts and may occasionally not be able to do so fully or immediately, for which it is subject to the CNY position of the banks and their commercial decisions at that moment. Customers should consider and understand the possible impact on their liquidity of CNY funds in advance. (Only applicable to Corporate Customers) CNY is currently not fully freely convertible. Corporate customers that intend to conduct conversion of CNY through banks may occasionally not be able to do so fully or immediately, for which it is subject to the CNY position of the banks and their commercial decisions at that moment. Customers should consider and understand the possible impact on their liquidity of CNY funds in advance.

#### Inflation risk:

The cost of living in the future may be higher than expected due to the effects of inflation. Therefore, your current projected benefits and / or returns may be insufficient to meet your future needs even if China Life (Overseas) fulfills all of our contractual terms and obligations.

#### Non-payment of premium / automatic premium loan:

You should pay premium(s) on time according to the selected premium payment term. If the due premium(s) remains unpaid upon the expiry of the grace period, an automatic premium loan will be taken out against the policy to settle the unpaid premium automatically. All premium loans are interest-bearing and calculated at a rate (as stated on China Life (Overseas)'s website www.chinalife.com.hk) to be declared by us from time to time. Interest accrued shall become a part of the indebtedness. When the loan balance is equal to or exceeds the guaranteed cash value of the basic plan of the policy, the policy will be lapsed and you will lose the related benefits and suffer a financial loss. Under these circumstances, the surrender value of the policy will be deducted to repay the outstanding loan balance (including interest), and the remaining value will be refunded to you.

#### **Exclusions and limitations:**

The information stated in this product brochure is for reference only. Please refer to the "general provisions" and "benefit provisions" for the detailed terms and conditions of exclusions and limitations such as incontestability, suicide and fraud, etc.

#### Liquidity and withdrawal risk:

You are obliged to hold the policy and pay the premium(s) for the designated period of time. If you terminate the policy prior to the policy maturity date, you may suffer a financial loss. In case you make partial withdrawals from the policy including but not limited to policy loan (if applicable), your policy value, death benefit and other policy benefits will be affected, and you may need to pay the relevant fee or charges (if any).

## Non-guaranteed benefit:

The Plan consists of non-guaranteed benefits and / or returns. The actual amounts of benefits and / or returns in the future may be different from the benefits and / or returns which project on the product materials. The product materials are for illustrative purposes only.

#### **Policy termination:**

The policy will be terminated if (a) the policy is lapsed or surrendered; or (b) China Life (Overseas) has paid the policy maturity benefit; or (c) China Life (Overseas) has paid the death benefit in full; or (d) the due premium has not been paid within 31 days after the premium due date, and the policy has no remaining guaranteed cash value; or (e) the indebtedness of the policy is equal to or exceeds the guaranteed cash value of the policy.

Effective from 1 January 2018, all policyholders are required to pay a levy on each premium payment made for both new and in-force policies to the Insurance Authority (the "IA"). For premium levy details, please visit China Life (Overseas)'s website at www.chinalife.com.hk or contact our customer service hotline at (852) 3999 5519 or visit IA's website at www.ia.org.hk.

China Life Insurance (Overseas) Company Limited (incorporated in the People's Republic of China with limited liability)

Agency:



Insurance Company:

