

致：中國銀行（香港）有限公司

To : Bank of China (Hong Kong) Limited

股票掛鈎投資申請表格--投資前冷靜期表格(主事人)

**APPLICATION FORM FOR EQUITY LINKED INVESTMENT
 -PRE-INVESTMENT COOLING-OFF PERIOD FORM (ACTING AS PRINCIPAL)**
① 客戶姓名 Name of Customer

客戶姓名 Customer Name

② 交易評估問卷 Transaction Assessment Questionnaire (TAQ)**客戶須知 Notice to Customer(s):**

1. 本問卷旨在協助中國銀行（香港）有限公司（「本行」）為您進行合適性評估。如您不提供有關資料，本行可能無法處理您的申請。蒐集及使用本問卷內的資料並不構成任何投資產品或服務的要約、招攬或建議，且不應被視為一項投資建議。於做出任何投資決策前，您應考慮自身情況，包括但不限於您的財政狀況、投資經驗及投資目標。於做出任何投資決策前，您應考慮諮詢您的獨立投資顧問。

This questionnaire is designed to help Bank of China (Hong Kong) Limited (the "Bank") to conduct the suitability assessment for you. If relevant information is not provided, the Bank may not be able to process your application. The collection and use of information in this questionnaire does not constitute any offer, solicitation or recommendation of any investment product or services and it should not be considered as an investment advice. You should also consider your own circumstances, including but not limited to your financial situation, investment experience and investment objectives, before making any investment decisions. Please consider consulting your independent investment adviser before making any investment decisions.

2. 有關您的財務或投資資料之問題，例如可投資資產、某一產品的總投資金額或投資經驗等，應包括您在本行、其他銀行及證券行的所有資產及交易。

For questions about your financial and investment information, such as the amount of investable assets, total amount in a specific product, or investment experience, ALL your holdings and transactions in the Bank as well as in other banks and securities firms, should be taken into account.

3. 本行將會根據本行的資料政策通告使用並保密處理本問卷所收集的資料。

All information obtained in this questionnaire will be used and kept confidential in accordance with our Data Policy Notice.

4. 本問卷的結果乃根據您提供給我們的資料得出。請您務必提供有效、真實、完整、準確及最新的資料。您未能提供該等資料將會對本行的合適性評估產生重大影響。

The results of this questionnaire are derived from information you provide to us. You must provide information that is valid, true, complete, accurate and up-to-date. Your failure in doing so would materially affect our suitability assessment.

5. 本問卷所收集的資料可能會與您曾經或不時向本行提供的其他資料(包括但不限於最近期「客戶投資取向問卷」內的資料)一併用作合適性評估。如您於「客戶投資取向問卷」內的資料有任何變更，請通知本行。

The information contained in this questionnaire may be read and assessed in conjunction with any other information that you have provided or may from time to time provide to the Bank including, without limitation, any information contained in the latest Questionnaire on Investment Preference ("QIP") for suitability assessment. Please let the Bank know if there is any change to your answers to the questions of the QIP.

根據您於 _____ 進行的「客戶投資取向問卷」評估，您的投資風險取向屬於：

Based on the QIP you completed on _____, your investment risk profile is

- 進取 Aggressive
 中度進取 Moderately Aggressive
 平穩 Moderate
 中度保守 Moderately Conservative
 保守 Conservative

以下☐方格顯示您所選的答案。

Tick boxes ☐ below to indicate your selected answers.

交易評估問卷：第一部份 產品配對資料

TAQ: Part I Information on Product Matching

1 您的投資目的是？

What is your investment objective?

- A. 增長為本 Growth-oriented
- B. 收入為本 Income-oriented
- C. 投機性的 Speculation
- D. 資本保障 Capital preservation

「客戶投資取向問卷」及「交易評估問卷」的投資目的不同(如適用)

The investment objective in QIP and TAQ is different (if applicable)

是次交易的投資目的與最新「客戶投資取向問卷」所選取的不同，我(們)確認:

The investment objective of this transaction is different from the option selected in the latest QIP, I/we confirm that:

2 就此筆交易而言，您偏好的投資或供款年期是多少？

For this particular transaction, what is your preferred tenor for investment or making contributions?

- A. 6 個月或以下 6 months or below
- B. 1 年 1 year
- C. 3 年 3 years
- D. 6 年 6 years
- E. 10 年 10 years
- F. 超過 10 年 Over 10 years

「客戶投資取向問卷」及「交易評估問卷」的投資年期不同(如適用)

The preferred horizon for investment or making contributions in QIP and TAQ is different (if applicable)

是次交易偏好的投資或供款年期與最新「客戶投資取向問卷」所選取的不同，我(們)確認:

The preferred tenor for investment or making contributions of this transaction is different from the option selected in the latest QIP, I/we confirm that:

③ 本行就認購產品的建議 Recommendation on product subscription by the Bank

1) 根據上述「交易評估問卷」，您今次交易的投資目的為_____，而您此筆交易偏好的投資或供款年期為_____。
Based on the above TAQ, your investment objective for this transaction is _____, and your preferable tenor for investment or making contribution is _____。

2) 根據您於_____填寫的「客戶投資取向問卷」內容，您的投資風險取向屬於_____，而您對今次擬投資的_____產品_____投資經驗。
Based on the QIP you completed on _____, your investment risk profile is _____, and you _____ investment experience in for your intended investment this time.

您打算投資_____ (此產品)，產品風險評級屬於_____風險，而此產品亦與您的投資目的、投資年期、投資經驗、風險承受能力或財政狀況（詳情載於《有關投資產品申請之附加客戶聲明》中「甲部：有關不配對的附加聲明部份」內容）有所不配對。本行職員已提醒您此產品可能並不適合您，亦建議您應投資與您投資目的、投資年期、投資經驗、風險承受能力及/或財政狀況相符的產品（視屬何情況而定），但經考慮後您今次仍然打算投資此產品。

You intend to invest in _____ (this product), and product risk rating of this product is _____ risk, and the product does not match your investment objective, tenor, experience, risk level or financial situation, as detailed in "Additional Declarations relating to Mismatch" in "Additional Customer Declarations relating to Investment Products Application(s)". The Bank's staff member has reminded you that the product may not be suitable for you, and has already recommended that you should invest in products that match your investment objective, tenor, experience, risk level and/or financial situation, as the case may be, but after consideration you still prefer to invest in this product.

有關風險不配對的詳情，請另見《有關投資產品申請之附加客戶聲明》中「甲部：有關不配對的附加聲明部份」內容。

With regard to the details of risk mismatch, please refer to "Additional Declarations relating to Mismatch" in "Additional Customer Declarations relating to Investment Products Application(s)".

④ 產品資料及申請 Product Details and Application

此乃一項包含金融衍生工具的結構性產品(除非以下指明為非結構性產品)。除非您(們)已完全了解及願意承擔相關風險,否則請勿投資本產品。倘若您(們)對本產品所涉及的風險有所疑問,可向中介人查詢或尋求獨立的專業意見。投資決定是由您(們)自行作出的,但您(們)不應投資在此產品,除非中介人於銷售此產品時已向您(們)解釋經考慮您(們)的財務情況、投資經驗及目標後,此產品是適合您(們)的。This (unless specified as a non-structured product below) is a structured product involving derivatives. Do not invest in it unless you fully understand and are willing to assume the risks associated with it. If you are in any doubt about the risks involved in the product, you may clarify with the intermediary or seek independent professional advice. The investment decision is yours but you should not invest in this Product unless the intermediary who sells it to you has explained to you that it is suitable for you having regard to your financial situation, investment experience and investment objectives.

此產品屬複雜產品。您(們)應就此產品審慎行事。此產品已獲證券及期貨事務監察委員會(“證監會”)認可,但證監會的認可並不表示證監會認許或推介產品手冊所提述的此產品,亦不表示證監會對此產品的商業利弊或其表現作出保證。This Product is a complex product. You should exercise caution in relation to this Product. This Product has been authorized by the Securities and Futures Commission (“SFC”). However, the SFC’s authorization does not imply its endorsement or recommendation of this Product referred to in the Offering Documents nor does it imply that SFC guarantees the commercial merits of this Product or its performance.

通過投資於此產品,您(們)將會承擔下列發行人及擔保人(如有)的信貨風險。By investing in this Product, you will be taking the credit risk of the Issuer and the Guarantor (if any) specified below.

上述並非所有與此產品相關的風險。特此提醒您(們),在決定進行此申請前,您(們)須確保已獲得中國銀行(香港)有限公司(“銀行”)的服務條款及所有有關此產品之銷售文件及宣傳物料(見下文),並細讀及理解所有這些文件的全部內容,包括(特別是)所有這些文件所載的所有風險披露及風險警告。The above does not set out all the risks associated with this Product. Before deciding to make this application, you are strongly reminded to ensure that you have obtained, carefully read and understand all the contents of the Bank’s Conditions for Services of the Bank of China (Hong Kong) Limited (“Bank”) and all the offering documents and marketing materials relating to this Product (see below), including (in particular) all of the risk disclosure and risk warnings contained in all such documents.

| | |
|------------------------------------|---|
| 產品名稱 Product Name | 產品編號(如適用) Product Code (if applicable) |
| 發行人 Issuer | 發行日 Issue Date |
| 擔保人(如有) Guarantor (if any) | 潛在分派金額 <input type="checkbox"/> 不適用 N/A Potential Distribution Amount <input type="checkbox"/> 適用(請參閱下列銷售文件) Applicable (See Offering Documents listed below) |
| 預計結算日 Scheduled Settlement Date | 每份股票掛鈎投資發行價: Issue Price per ELI: |

版本編號：

| | | |
|---|----------------------------------|----------------------------------|
| 證券賬戶名稱 Securities Account Name | 證券賬戶賬號 Securities Account No. | 結算賬戶賬號 Settlement Account No. |
| 本金及貨幣 Principal Amount and Currency | 手續費 Handling Fee | |
| 扣賬金額之扣賬日 Debit Date for the Debit Amount | 扣賬金額 Debit Amount | |

樣本 Sample

交易評估問卷：第二部份 集中度及流通性風險

TAQ :Part II Concentration and Liquidity Risks

1. 投資以上產品後，連同之前的投資（如有），您在以上產品的總投資金額，會否達至或超過您所有可投資資產的 20%? (可投資資產指所有投資及現金的總和，但不包括物業價值及業務利益。)

After investing in the above product, will the total amount invested in such product (including the existing investment in such product, if any) be equal to or more than 20% of your investable assets? (Investable assets mean the sum of ALL your investments and cash. Value of properties and business interests are excluded.)

A. 是 Yes B. 否 No

單一投資產品的資產集中度風險達至或超過 20% (如適用)

The asset concentration risk in one particular investment product is equal to or more than 20% (if applicable)

根據我(們)於 貴行的可投資資產紀錄，我(們)可能面對過度投資於單一投資產品的資產集中風險，我(們)確認:

Based on my/our investable assets in the Bank's record, I/we may be exposed to asset concentration risk with over-investing in one particular investment product, I/we confirm that:

非保本結構性產品類別的資產集中度風險達至或超過 60% (如適用)

The asset concentration risk in the product category of Non-Principal Protected Structured Products is equal to or more than 60% (if applicable)

根據我(們)於貴行的可投資資產紀錄，我(們)可能面對過度投資於非保本結構性產品類別的集中風險，我(們)確認:

Based on my/our investable assets in the Bank's record, I/we may be exposed to asset concentration risk with over-investing in the product category of Non-Principal Protected Structured Products, I/we confirm that:

股票的集中度風險達至或超過 20% (如適用)

The asset concentration risk in stock is equal to or more than 20% (if applicable)

根據我(們)於貴行的可投資資產紀錄，我(們)可能面對過度投資於此產品的相關股票_____的集中風險，我(們)確認:

Based on my/our investable assets in the Bank's record, I/we may be exposed to asset concentration risk with over-investing in the related stocks _____, I/we confirm that:

2. 當您投資以上產品後，是否仍持有足夠的現金(例如儲蓄賬戶內的金額)支付最少 6 個月的家庭開支?

After investing in the above product, will you still hold sufficient cash (e.g. money in savings account) to cover at least six months of your monthly household expenses?

A. 有 Yes B. 沒有 No

⑥ 投資前冷靜期重要事項 Important Notes relating to Pre-Investment Cooling-off Period

- 上述指示性條款僅供參考，最終價格和其他條款將只會在您(們) 向銀行申請投資於此產品(由銀行自行決定是否接受)當日釐定，及此表格不是，亦不構成，您(們) 投資於此產品的申請或銀行接受 您(們) 申請的承諾或任何接受申請的保證或指示。
The indicative terms set out above are for reference only and that the final price(s) and other term(s) will only be fixed on the day when you make your application to the Bank to invest in this Product (subject to acceptance by the Bank in its sole discretion), and that this Form is not, and does not constitute, your application to invest in this Product or the Bank's acceptance of your application or any assurance or indication of acceptance.
- 您(們) 可在此表格簽署日期兩天後直至(及包括)下面指定的最後申請日期的任何一個香港營業日(不包括星期六)基於此表格向銀行申請投資於此產品。您(們)只可基於此表格就投資於此產品作一次申請。若申請未被銀行接受，此表格可能將會無效及作廢(由銀行自行決定)。
You can make an application to invest in this Product on the basis of this Form on any business day in Hong Kong (excluding Saturdays) from the day that is 2 days after the signing date of this Form until (and including) the Final Application Date specified below. You may only make one application to invest in this Product on the basis of this Form. If such application is not accepted by the Bank, this Form may become null and void (as determined by the Bank in its sole discretion).
- 在最後申請日期後，此表格將會即時無效及作廢，及基於此表格申請投資此產品將不會被接受。在最後申請日期當日或之前已作出但在最後申請日期仍未被銀行接受(由銀行自行決定)的任何申請將自動失效。上述任何事項不會有另行通知。
After the Final Application Date, this Form will immediately become null and void and no application for this Product will be accepted on the basis of this Form. Any application made on or prior to the Final Application Date but not yet accepted by the Bank (in its sole discretion) by the Final Application Date shall automatically lapse. No notice will be given in respect of any of the above.
- 若您(們)在向銀行申請投資於此產品時，對上述指示性條款或交易評估問卷的答案作出任何更改，該更改可能導致此表格無效及作廢(由銀行自行決定)。在這種情況下您(們) 將不可再基於此表格申請投資於此產品。
If you make any change to any of the above indicative terms or any answer to the above TAQ at the time when you make your application to invest in this Product on the basis of this Form, such change may render this Form null and void (as determined by the Bank in its sole discretion) in which case you will no longer be able to make the application to invest in this Product on the basis of this Form.
- 若您(們)基於此表格申請投資於此產品因任何理由不被銀行接受或無效及作廢，您(們) 將須簽署一份新表格，在您(們) 可基於該新表格申請投資於此產品前，您(們) 將須有一個新的投資前冷靜期。
If your application to invest in this Product on the basis of this Form is not accepted or become null and void for any reason, you will be required to sign a new Form and have a new pre-investment cooling-off period before you can make an application to invest in this Product on the basis of such new Form.

最後申請日期：

Final Application Date :

6 客戶聲明 Customer Declarations

我(們) 謹此聲明和確認以下: I/We hereby declare and confirm the following:

- 我(們) 已獲悉且明白此產品之**風險評級**為:
I/We have been informed and understand that this Product's **risk rating** is:
 1- 低風險 **Low** / 2- 低至中風險 **Low to Medium** / 3- 中風險 **Medium** / 4- 中至高風險 **Medium to High** / 5- 高風險 **High**
- 我(們) 並不是“美國人士”或“美國/加拿大居民”; I am/We are not “US person(s)” or “US/Canadian resident(s)”;
- 我(們) 是以主事人身分進行此申請及購買此產品; I am/We are acting as principal(s) in relation to this application and the purchase of this Product;
- 我(們) 謹此向銀行 申請購買以上產品; I/We hereby apply to the Bank to purchase the above Product;
- 我(們) 謹此同意並確認此申請一經銀行批准, 銀行可將此產品及根據此產品的條件下將實貨交付的任何證券存放在我(們) 上述的證券賬戶內; I/We hereby agree and confirm that, upon this application being approved by the Bank, the Bank may deposit and hold this Product and any securities to be delivered under the terms of this Product in my/our above Securities Account;
- 我(們) 謹此授權銀行隨即就此申請從我(們) 上述的結算賬戶中凍結及/或扣付不超出本金之金額的數目; I/We hereby authorize the Bank to forthwith put a hold on and/or debit an amount not more than the Principal Amount from my/our Settlement Account in respect of this application;
- 我(們) 會遵守下列銷售文件中規定任何適用的銷售限制; I/we will comply with any applicable selling restrictions set out in the Offering Documents listed below;
- 銀行職員已向我(們) 清楚解釋且我(們)亦明白此產品之性質, 主要特點, 及其相關之風險 (包括其風險評級)。銀行職員已回答了我(們) 所有有關此產品及是次申請之查詢, 而投資此產品是我(們) 自己經過仔細考慮後的獨立決定; The Bank's staff member has clearly explained to me/us and I/we understand the nature and key features of, and the risks (including risk rating) associated with, this Product and has answered all my/our queries in relation to this Product and this application, and it is my/our own decision to invest in this Product after careful consideration;
- 銀行職員已告知我(們) 投資於此產品可能涉及重大風險及請我(們)在作出任何投資決策前考慮自身情況 (包括但不限於財政狀況、投資經驗及投資目標), 及於對此產品的性質或有關的風險有任何疑問的情況下, 應該在作出投資決策之前獲取獨立的專業意見; The Bank's staff member has informed me/us that investment in this Product may involve significant risks and asked me/us to consider my/our own circumstances, including but not limited to my/our financial situation, investment experience and investment objectives before making any investment decisions, and obtain independent professional advice if I/we am/are in any doubt about the nature of or the risks associated with this Product before making any investment decision;
- 我(們)確認收到此產品的指示性條款表及「特定掛鈎股票名單」。在銀行職員根據此產品的指示性條款表解釋後, 我(們)明白此產品的風險、指示性價格及其他指示性條款。我(們)明白於確認認購時, 此產品的掛鈎股票可能是「特定掛鈎股票名單」內的其他股票, 其時我(們)不需要銀行再次提供及解釋與「特定掛鈎股票名單」內的其他股票掛鈎的此產品的風險、指示性價格及其他指示性條款; I/We acknowledge the receipt of the Indicative Term Sheet and the “Selective Linked Stock List”. I/We understand the indicative prices and other terms of this product after the explanation of the Indicative Term Sheet by Bank's staff member. I/We understand that this product may link to another stock(s) in the “Selective Linked Stock List” upon return for order placement and do not require the Bank to provide and explain the risks, indicative prices and other terms of the product linked with another stock(s) in the “Selective Linked Stock List”;

我(們)知悉及確認 :-

I/We acknowledge and confirm that :-

- 銀行是此產品之發行人並以主事人身分分銷此產品; The Bank is the issuer of this Product and is acting in the capacity of a principal in the distribution of this Product;
- 銀行將會從此產品的供應及分銷中取得益處; The Bank will benefit from the origination and distribution of this Product;
- 我(們) (i)已收到銀行之服務條款及所有由或代表發行人及擔保人 (如有) 發出及完全負責的有關此產品之銷售文件及宣傳物料(如下剔選); (ii) 已細讀及明白並同意受所有這些文件及此申請表格之內容約束、包括 (特別是) 載於這些文件中的所有**風險披露**及**風險警告**; 及 (iii) 理解此產品的性質及願意承擔所有相關的風險; I/We (i) have received the Bank's Conditions for Services and all the offering documents and marketing materials as ticked below relating to this Product issued by or on behalf of the Issuer and the Guarantor (if any) (for which the Issuer and the Guarantor (if any) is/are solely responsible); (ii) have carefully read and understand and agree to be bound by the contents of all such documents and this Application Form including, in particular, all the **risk disclosure** and **risk warnings** contained in such documents; and (iii) understand the nature of the Product and am/are willing to assume all the relevant risks;

上文提到的銷售文件及宣傳物料 Offering documents and marketing materials referred to above

(請在適當方格內填上 Please tick box as appropriate):

- 資料備忘錄 Information Memorandum 產品手冊 Product Booklet 財務披露文件 Financial Disclosure Document
 指示性條款表 Indicative Term Sheet 其他 Others:

版本編號：

- 我(們) 亦已收到及閱讀發行人及擔保人(如有)最新的財務報表; I/We have also received and read the latest financial statements of the Issuer and the Guarantor (if any);
- 上述所有已收到的有關文件(若同時具有中英文版本)是按照我(們) 所選的語言提供給我(們); 及 All the above relevant documents received by me/us (if available in both Chinese and English) have been provided to me/us in the language of my/our own choice; and
- 我(們) 明白倘若我(們) 於適用之投資前冷靜期後基於本表格申請投資本產品, (i)此申請是不可撤消的; (ii) 銀行可自行決定全數接受, 部份接受或完全不接受我(們) 的申請; 及(iii)此產品及我(們) 的申請受限於有關書面確認中所載的最後條款。 I/We understand that if I/we make the application to invest in this Product on the basis of this Form after the applicable pre-investment cooling off period (i) this application is irrevocable; (ii) the Bank may in its sole discretion decide to accept all or part of my/our application or not to accept my/our application at all; and (iii) the Product and my/our application is subject to the final terms set out in the relevant written confirmation.

銀行職員已向我(們) 清楚解釋而我(們)亦明白, 在我(們) 可申請投資於此產品前須有至少兩天時間的投資前冷靜期, 及在此冷靜期我(們) 應考慮是否適合作出此投資, 包括考慮產品的性質及風險、我(們) 是否有足夠的財政能力承擔有關風險, 以及是否需要諮詢第三者意見; 及

The Bank's staff member has clearly explained to me/us and I/we understand that I am/we are required to have a pre-investment cooling-off period of at least two days before I/we can make my/our application to invest in this Product and that during such cooling-off period should consider the appropriateness of this investment, including the nature and risks of this Product, my/our financial ability to assume the relevant risks, and the need to consult third parties; and

我(們)明白 (i) 上述解釋及同意上述合適性評估; (ii)所有產品特性及其風險(包括(特別是)上述“投資前冷靜期重要事項”); (iii) 及確認此申請表格所載的所有資料之準確性及同意其內容。根據我(們)自身判斷, 即使銀行職員已向我(們)解釋其風險程度與我(們)不配對, 但我(們)仍決定投資此產品。我(們)明白該產品有可能對我(們)並不合適。我(們)確認銀行並無向我(們)招攬銷售或建議此產品。I/We understand (i) the explanation and agree to the suitability assessment above, (ii) all the features and risks involved in the product, including (in particular) the “Important Notes relating to Pre-Investment Cooling-off Period” set out above, (iii) and confirm on the accuracy of, and agreement to, all information set out in this form. Based on my/our own judgment, I/we have decided to invest in this product, notwithstanding the risk mismatch which the Bank's staff member has explained to me/us. I/we understand that this product may not be suitable for me/us. I/we confirm that the Bank has not solicited the sale of or recommended this product to me/us.

重要事項 Important Note:

您早前填寫的「客戶投資取向問卷」只作為您總體投資風險取向的評估。為作出合理的個別產品合適性評估, 本行需要您提供有關財務狀況、投資經驗及投資目標的資料。在作出任何投資決策前, 您亦應考慮自身情況, 包括但不限於財政狀況、投資經驗及投資目標。在作出任何投資決策前, 請考慮諮詢您的獨立投資顧問意見。本問卷的結果乃根據您提供給本行的資料得出。您必須提供真實、準確、完整、無誤及最新的資料。未能提供該等資料將會對本行的合適性評估產生重大影響。

The Questionnaire on Investment Preference that you completed before only helps to assess your overall investment risk profile. The Bank is required to obtain information on your situation, investment experience and investment objectives in order to make reasonable product-specific suitability assessment. You should also consider your own circumstances, including but not limited to your financial situation, investment experience and investment objectives, before making any investment decisions. Please consider consulting your independent investment adviser before making any investment decisions. The results of this questionnaire are derived from information you provide to us. You must provide information that is valid, true, complete, accurate and up-to-date. Your failure in doing so would materially affect our suitability assessment.

客戶簽署 SIGNED by the Customer(s) :

S.V.

姓名 Name:

日期 Date

(請用已提交給銀行之印鑑/簽章 Please use the seal/signature(s) filed with the Bank)

銀行專用 For Bank Use Only

| | | | |
|--|----------------------|--------------|--------|
| <input type="checkbox"/> 已填寫【投資產品銷售紀錄表】 | 產品編號 Product Ref No. | 參考編號 Ref No. | |
| <input type="checkbox"/> 已填寫【有關投資產品申請之附屬客戶聲明】(如適用) | | | |
| 銷售人員姓名 | 管簽證號碼 | 員編號 | 銷售人員簽署 |
| 收件日期及時間 | 轉介分行 | 轉介人員工編號 | 覆核人員簽署 |

2019年3月版