

## Part A Wealth Management Offer

### (1) Mobile Account Opening High-Interest Time Deposit Reward

- a. The promotion period is from 24 April 2020 to 30 June 2020, both dates inclusive ("Mobile Account Opening High-Interest Time Deposit Reward Promotion Period").
- b. This offer is only applicable to personal banking customer who do not hold any Bank of China (Hong Kong) Limited ("BOCHK") single name / joint name / corporate savings, current, loan accounts or safe deposit boxes before 24 April 2020, and successfully open an account through BOCHK Mobile Banking Application during the Mobile Account Opening High-Interest Time Deposit Reward Promotion Period ("Mobile Account Opening High-Interest Time Deposit Reward Eligible Customer").
- c. Mobile Account Opening High-Interest Time Deposit Reward Eligible Customer who opens an account successfully via BOCHK Mobile Banking Application, and place a "New Customer Time Deposit (Mobile Account Opening)" with HK\$10,000 or above via Mobile Banking or Internet Banking of BOCHK at 10 days after the account opening date until 31 July 2020 can enjoy the below preferential time deposit interest rate offer.

Tenor	Preferential HKD Time Deposit Interest Rate (p.a.)
1-month	2%

- d. The maximum deposit amount of "New Customer Time Deposit (Mobile Account Opening)" for each Mobile Account Opening High-Interest Time Deposit Reward Eligible Customer is HK\$100,000.
- e. Time deposits should be set-up on banking business days of Hong Kong. Deposits may not be uplifted before maturity. For a call deposit, maturity refers to the expiry of your notice of the agreed period to BOCHK. BOCHK may permit an early uplift subject to payment of BOCHK losses, expenses and charges (in the amounts determined by BOCHK). No interest will be payable on the deposit if an early uplift is permitted. Interest on a deposit is only payable at maturity. A deposit, which would otherwise mature on a non-business day (like Saturday, Sunday or public holiday), matures on next business day.
- f. **If BOCHK exercises discretion to allow uplift of time deposit before maturity, no interest will be payable and the customer must pay charges calculated based on the following formulae (whichever is higher) subject to a minimum of HKD\$200:**
  1. **Time Deposit Principal x [(Prime Rate\* -2.50%) – Time Deposit Interest Rate] x No. of Days due to Maturity/Total No. of Days in a Year**
  2. **Time Deposit Principal x (Inter-Bank Offer Rate\* – Time Deposit Interest Rate) x No. of Days due to Maturity/Total No. of Days in a Year****\*Subject to the rate as quoted by BOCHK from time to time.**
- g. The above products, services and offers are subject to the relevant terms. For details, please refer to the relevant promotion materials or contact the staff of BOCHK.
- h. The preferential time deposit interest rate in this promotion material is quoted based on the interest rates of Hong Kong Dollars published on 24 Apr 2020 by BOCHK and is for reference only. The preferential interest rate is a one-off privilege for each time deposit and the subsequent renewal rates of time deposits will be subject to the quotes by BOCHK from time to time.
- i. BOCHK reserves the right to amend, suspend or terminate the above products, services and offers, and to amend the relevant terms at any time at its sole discretion.
- j. Offer is limited, first come first served and available while quota lasts. In case of any dispute, the decision of BOCHK shall be final.
- k. Should there be any discrepancy between the English and Chinese versions of this promotion material, the Chinese version shall prevail.
- l. The customer is responsible for paying the relevant data costs incurred by using and / or downloading the BOCHK mobile application and / or mobile banking and / or online banking.
- m. By using BOCHK Mobile / Online Banking and / or Mobile App, the viewers agree to the disclaimer and policy of BOCHK on BOCHK Mobile / Online Banking and / or Mobile App from time to time.
- n. Please download the mobile app from the official software application store or BOCHK homepage, and pay attention to the identifying words of the search.

### (2) Preferential Time Deposit Offer

- a. The promotion period is from 29 April to 30 June 2020 (both dates inclusive) ("Preferential Time Deposit Promotion Period").
- b. Customers who have newly taken up or upgraded to BOCHK *Wealth Management/ Enrich Banking/ i-Free Banking* service and place a 3-month "Preferential HKD Time Deposit" of HK\$10,000 or above with HKD new fund via BOCHK branches or Manned Phone Banking Services ("Eligible time deposit") during the Preferential Time Deposit Promotion Period can enjoy preferential HKD time deposit annual interest rate offer. Each eligible customer can enjoy this deposit offer once during the Preferential Time Deposit Promotion Period.

- c. The actual annual interest rates will be subject to the quotes by BOCHK from time to time.
- d. "New Funds" that are deposited via cashier's order/cheques of BOCHK and transfers / remittance from BOCHK will not be considered as "New Funds". For details of the definition of "New Funds", please contact BOCHK's staff. In case of disputes, BOCHK has the sole discretion to determine the definition of "New Funds".
- e. If Eligible customers withdraw his/her time deposit before maturity, the "Preferential Time Deposit Offer" will be forfeited.
- f. Time deposits should be set-up on banking business days of Hong Kong. Deposits may not be uplifted before maturity. For a call deposit, maturity refers to the expiry of your notice of the agreed period to BOCHK. **BOCHK may permit an early uplift subject to payment of BOCHK losses, expenses and charges (in the amounts determined by BOCHK). No interest will be payable on the deposit if an early uplift is permitted.** Interest on a deposit is only payable at maturity. A deposit, which would otherwise mature on a non-business day (like Saturday, Sunday or public holiday), matures on next business day.
- g. **If BOCHK exercises discretion to allow uplift of time deposit before maturity, no interest will be payable and the customer must pay charges calculated based on the following formulae (whichever is higher) subject to a minimum of HK\$200: – Time Deposit Principal x [(Prime Rate\* –2.50%) – Time Deposit Interest Rate] x No. of Days due to Maturity/Total No. of Days in a Year – Time Deposit Principal x (Inter-Bank Offer Rate\* – Time Deposit Interest Rate) x No. of Days due to Maturity/Total No. of Days in a Year – \*Subject to the rate as quoted by BOCHK from time to time**
- h. Manned Phone Banking Services are only applicable to selected customers with designated transaction account. For details, please contact our branch staff.

### (3) Premier Home Comprehensive Insurance Promotion

- a. Promotion Period from 6 January 2020 to 30 June 2020 (both dates inclusive) ("The promotion Period of Premier Home Comprehensive Insurance").
- b. To be eligible for the offer, customers should have successful enrolment in Premier Home Comprehensive Insurance ("the Plan") within the Promotion Period; and have their policies effective on or before 31 July 2020 ("Premier Home Comprehensive Insurance Promotion Eligible Customer"), otherwise the offer will be forfeited.
- c. Successful enrolment refers to the Proposed Insured who submitted completed and/or signed application form together with the Credit Card Authorization Form or the direct Debit Authorization Form to Bank of China Group Insurance Company Limited ("BOCG Insurance"); and settled the discounted first year premium on or before 30 June 2020 (late payment will not be accepted); and have their policies effective on or before 31 July 2020. This privilege is only applicable to new policies but not to any policy renewals or re-applications within 3 months after policy cancellation / termination of policy renewals.
- d. During the Promotion Period, *Wealth Management* Eligible Customer can enjoy 15% or 12% off first year premium discount respectively upon successful enrolment in the Plan via BOCHK Internet Banking / Mobile Banking or Contact Centre.
- e. Online channels refer to website of BOCHK at [www.bochk.com](http://www.bochk.com), Internal Banking, Mobile Banking App and Mobile Banking.
- f. Shopping Coupon ("Coupon"):
  - i. Coupon is provided by BOCG Insurance.
  - ii. Premier Home Comprehensive Insurance Promotion Eligible Customer Who successfully enrolled in the Plan, for each policy with the first year premium paid of HK\$1,000 or above but below HK\$2,500 with annual premium payment would be entitled to HK\$50 Coupon; for each policy with the first year premium paid of HK\$2,500 or above with annual premium payment would be entitled to HK\$100 Coupon.
  - iii. Coupon notification letter and Coupon will be mailed to Premier Home Comprehensive Insurance Promotion Eligible Customers on or before 30 November 2020 in accordance with the correspondence address maintained with BOCG Insurance.
  - iv. Customers should hold the valid policy at the time of mailing of the Coupon by BOCG Insurance, otherwise the Coupon offer will be forfeited. Coupon offer cannot be transferred, returned, exchanged for other gifts or redeemed for cash. BOCHK and/or BOCG Insurance shall not be liable for loss, damage, defacement or misappropriation of the redemption letter and/or the Coupon along with the redemption letter under any circumstances (including at the time of mailing) and will not reissue or replace any of them. Coupon is limited and available on a first-come-first-serve basis while stock lasts. In the event that the Coupon is out of stock, BOCG Insurance reserves the right to offer another gift / coupon as a replacement without prior notice which may not have the same value and features as the original Coupon. Terms of Use of Coupon are subject to the relevant terms and conditions of supplier. BOCHK and/or BOCG Insurance are not the supplier of the Coupon. For enquiry or complaint on the Coupon, please contact the relevant supplier directly. BOCHK and/or BOCG Insurance gives no guarantee regarding the coupons or products and service quality provided by the supplier, and does not accept any liability arising in conjunction with the use of the coupons or products or services provided by the supplier.

- g. The premium discount offer for the Plan is offered by BOCHK and BOCG Insurance.
- h. The above offers are not applicable to the staff of BOCHK and its subsidiaries.

**(4) BOC Standard Voluntary Health Insurance Scheme Certified Plan or BOC Flexi Voluntary Health Insurance Scheme Certified Plan Promotion**

- a. Promotion Period from 6 January 2020 to 30 June 2020 (both dates inclusive) ("Promotion Period")
- b. To be eligible for the offer, customers should have successful enrolment in the "BOC Standard Voluntary Health Insurance Scheme Certified Plan" ("Standard Plan") or BOC Flexi Voluntary Health Insurance Scheme Certified Plan ("Flexi Plan") within the Promotion Period; and have their policies effective on or before 31 July 2020 ("Voluntary Health Insurance Scheme Certified Plan Promotion Eligible Customer"), otherwise the offer will be forfeited.
- c. Successful enrolment via BOCHK Mobile Banking App / Mobile Banking / Contact Centre / BOCHK Branches ("Designated Channels") refers to the Proposed Insured who submitted completed and/or signed application form together with the Credit Card Authorization Form or the Direct Debit Authorization Form to Bank of China Group Insurance Company Limited ("BOCG Insurance").
- d. This privilege is only applicable to new policies but not to any policy renewals or re-applications within 3 months after policy cancellation / termination of policy renewals.
- e. During the Promotion Period, Eligible Customer can enjoy 13% off first year premium discount upon successful enrolment in the Standard Plan or Flexi Plan designated channels.
- f. Shopping Coupon ("Coupon"):
  - i. Coupon is provided by BOCG Insurance.
  - ii. Voluntary Health Insurance Scheme Certified Plan Promotion Eligible Customers, who successfully enrolled in Standard Plan or Flexi Plan with annual premium payment basis, will be entitled to HK\$100 shopping coupon. The *Wealth Management* Customer will be entitled additional HK\$100 shopping coupon and obtain HK\$200 shopping coupon in total for each policy with the first year premium paid of HK\$3,000 or above with annual premium payment basis.
  - iii. Coupon notification letter and Coupon will be mailed to Voluntary Health Insurance Scheme Certified Plan Promotion Eligible Customers on or before 30 November 2020 in accordance with the correspondence address maintained with BOCG Insurance.
  - iv. Voluntary Health Insurance Scheme Certified Plan Promotion Eligible Customer should hold the valid policy at the time of mailing of the Coupon by BOCG Insurance, otherwise the Coupon offer will be forfeited. Coupon offer cannot be transferred, returned, exchanged for other gifts or redeemed for cash. BOCHK and/or BOCG Insurance shall not be liable for loss, damage, defacement or misappropriation of the redemption letter and/or the Coupon along with the redemption letter under any circumstances (including at the time of mailing) and will not reissue or replace any of them. Coupon is limited and available on a first-come-first-serve basis while stock lasts. In the event that the Coupon is out of stock, BOCG Insurance reserves the right to offer another gift / coupon as a replacement without prior notice which may not have the same value and features as the original Coupon. Terms of Use of Coupon are subject to the relevant terms and conditions of supplier. BOCHK and/or BOCG Insurance are not the supplier of the Coupon. For enquiry or complaint on the Coupon, please contact the relevant supplier directly. BOCHK and/or BOCG Insurance gives no guarantee regarding the coupons or products and service quality provided by the supplier, and does not accept any liability arising in conjunction with the use of the coupons or products or services provided by the supplier.
- g. The premium discount offer for the Plans is offered by BOCG Insurance, coupon is offered by BOCG Insurance.
- h. The above offers are not applicable to the staff of BOCHK and its subsidiaries.

**(5) Foreign Currency Exchange / Preferential FX Time Deposit / Payroll Service Welcome Rewards / Life Insurance / Fund / Securities / Mortgages / Loans / Credit Card / BoC Pay**

- a. For the details of the offers, please refer to the terms in the relevant promotion materials or contact the branch staff of BOCHK.

**Part B Total Relationship Balance Growth Reward**

**(1) Total Relationship Balance Growth Reward Terms and Conditions**

- 1.1 The promotion period is from 29 April to 30 June 2020 (both dates inclusive) ("Promotion Period").
- 1.2 To become an Eligible Total Relationship Balance Growth Reward Customer ("Eligible TRB Growth Customer"), customers are required to newly take up or upgrade to *Wealth Management/ Enrich Banking/ i-Free Banking* service ("Integrated Banking Services") in the Promotion Period in BOCHK; and customers have not taken up or cancelled Integrated Banking Services in BOCHK in the past 6 months prior to 29 April 2020. In addition, customers must also fulfil all requirements below:

- a. Prior to 30 June 2020, customers have to maintain (i) a valid BOCHK mobile banking account, and (ii) a valid BoC Pay account (bound with a BOCHK bank account or a BOC Dual Currency Credit Card), and (iii) a valid "Questionnaire on Investment Preference" or complete a "Financial Needs Analysis" at any BOCHK branch during Promotion Period.
- b. Achieve the following designated amounts of Total Relationship Balance growth (comparing to the next month's Total Relationship Balance after the successful account opening or upgrading month with Total Relationship Balance of March 2020.), and **maintaining the designated Total Relationship Balance growth amount in the three months following the successful designated account opening or upgrading month:**

Integrated Account Services	Total Relationship Balance Growth Amount (comparing to the next month's Total Relationship Balance after the successful account opening or upgrading month to the Total Relationship Balance of March 2020)	BOC Credit Card Free Spending Credit ("Free Spending Credit")
<i>Wealth Management</i>	HK\$8,000,000 or above	HK\$12,000
	HK\$5,000,000 – Below HK\$8,000,000	HK\$4,000
	HK\$3,000,000 – Below HK\$5,000,000	HK\$2,100
	HK\$1,000,000 – Below HK\$3,000,000	HK\$700
<i>Enrich Banking</i>	HK\$500,000 – Below HK\$1,000,000	HK\$300
	HK\$200,000 – Below HK\$500,000	HK\$150
<i>i-Free Banking</i>	HK\$100,000 – Below HK\$200,000	HK\$100

## (2) Definition of Total Relationship Balance

- a. Includes the monthly value of the following items under the customer's name:
  - i. The average amount of the total day-end balance of the deposit balance in the savings and current accounts, the principal amount of time deposits, contributed amounts of the Club Deposits, value of the investment assets (including Securities, Securities Margin, Bonds, Certificate of Deposit, Funds, Structured Notes, Equity Linked Investments, Currency Linked Investments, Structured Investments, Investment Deposit, Precious Metal / FX Margin, Precious Metals), utilized overdraft balance under the current accounts, cash value of the BOC Life plans<sup>\*1</sup>, outstanding balance of other loans and the vested balance of the Mandatory Provident Funds ("MPFs"); and
  - ii. Mortgage payments, outstanding balance and un-post installment balance under the BOC Credit Card and the Total Relationship Balance of the Master Customer of "Business Integrated Account".

<sup>\*1</sup>: Only apply to in force life insurance plans distributed by the Bank as an insurance agent with details as follows:

  - By January 2020 or before, life insurance policies are calculated based on the cash value of the policies;
  - From February 2020 onwards, Investment-linked insurance plan and "HKMC Annuity Plan" underwritten by HKMC Annuity Limited are calculated based on the Policy Value of the policies; Other life insurance policies are calculated based on the Policy Value or Accumulated Net Premium Paid for the policies, whichever is higher;
  - The Bank reserves the right to update the scope of in force life insurance plans from time to time, without prior notice to customers.
- b. The Total Relationship Balance under the customer's name includes the Total Relationship Balance of all his / her sole-name and joint-name accounts.
- c. Actual monthly calculation period starts from the last business day of the previous month to the day before last business day of the prevailing month.
- d. All foreign currency balances are calculated based on exchange rates quoted by BOCHK from time to time.
- e. The relevant calculation results are subject to BOCHK's records.

For details of Total Relationship Balance, please contact the staff of BOCHK or visit our website [www.bochk.com](http://www.bochk.com).

## (3) Redemption Arrangement for Total Relationship Balance Growth Reward

- a. **BOC Credit Card Free Spending Credit will be credited to the BOC Credit Card Account held by Eligible TRB Growth Customers on or before the following dates, the relevant BOC Credit Card Account must be valid at the time when the Free Spending Credit is being credited to it. Otherwise this reward will be forfeited, and will not be offered in any other form or no other reward will be offered as compensation.** Customer notification will be provided upon crediting rewards.



Offer	Month of designated account opening / upgrade	Total Relationship Balance growth in following month	Total Relationship Balance maintained to the following month	Fulfilment Month
Total Relationship Balance Growth Reward	April 2020	May 2020	End of July 2020	December 2020
	May 2020	June 2020	End of August 2020	December 2020
	June 2020	July 2020	End of September 2020	February 2021

- b. **Eligible *Wealth Management* TRB Growth Customers are required to maintain the *Wealth Management* with Total Relationship Balance of HK\$1,000,000 or above; Eligible *Enrich Banking* TRB Growth Customers are required to maintain the *Enrich Banking/Wealth Management* with Total Relationship Balance of HK\$200,000 or above; Eligible *i-Free Banking* TRB Growth Customers are required to maintain the Integrated Banking Services with Total Relationship Balance of HK\$10,000 or above at the time of BOCHK crediting of Free Spending Credit, otherwise, the reward will be forfeited and will not be compensated with any reward.**
- c. Eligible TRB Growth Customers are required to ensure their correspondence address is correct. If the personal information, correspondence address and / or contact number of Eligible TRB Growth Customers is changed, please update by visiting any branches of BOCHK or through Internet Banking (two-factor authentication required).
- d. Each Eligible TRB Growth Customer is eligible for the Total Relationship Balance Growth Reward once only. If Eligible TRB Growth Customers open more than one *Wealth Management/ Enrich Banking/ i-Free Banking* account within the Promotion Period, he/ she can enjoy the above Reward once only.

#### **(4) BOC Credit Card Free Spending Credit (“Free Spending Credit”)**

- a. Free Spending Credit is meant exclusively for retail purchase and cannot be used for cash advance, settlement of financial charge or any previous outstanding balance accrued before the Free Spending Credit is credited. Free Spending Credit cannot be converted into cash or exchanged for other gifts and is also not refundable and transferrable.
- b. If Eligible TRB Growth Customers hold more than one eligible BOC Credit Card, the Free Spending Credit will be credited to the highest tier eligible BOC Credit Card Account (the credit card tier in descending order is Visa Infinite Card, Dual Currency Diamond Prestige Card, Dual Currency Diamond Card, World Master Card, Visa Signature Card, Platinum Card, Titanium Card and Classic Card).
- c. The status of the credit card accounts held by the Eligible TRB Growth Customers should be normal, valid and in good standing, and such accounts should not have overdue/bad records, nor have they been cancelled/terminated for any reason, and the Eligible TRB Growth Customers should not have breached the Card User Agreement when the Free Spending Credit is credited by the Card Company. If the Eligible TRB Growth Customers cannot fulfill the above requirements, BOCHK and the Card Company reserve the right to forfeit the relevant offer without prior notice.

#### **(5) Important Notice of *Wealth Management / Enrich Banking/ i-Free Banking Service* (“Integrated Banking Services”)**

- a. **In order to enjoy the exclusive services, benefits and privileges of the Integrated Banking Services, a customer should maintain the Total Relationship Balance of the following designated amount or above. If a customer is not able to meet the Total Relationship Balance requirement, BOCHK may allocate the customer to the appropriate Integrated Banking Services status or withdraw the same and the relevant exclusive services, benefits and privileges enjoyed by the customer at its sole discretion.**

Integrated Account Services	Total Relationship Balance Requirements
<i>Wealth Management</i>	HK\$1,000,000 or above
<i>Enrich Banking</i>	HK\$200,000 or above
<i>i-Free Banking</i>	HK\$10,000 or above

- b. **Allocation of Integrated Banking Services status:**
- i. **BOCHK can allocate, vary or withdraw the Integrated Banking Services status of a customer as the Bank sees fit from time to time.**
- ii. **BOCHK can review and change the setting and arrangement of the Integrated Banking Services status (including but not limited to newly add or cancel an Integrated Banking Services status) from time to time and allocate, vary or withdraw the related customers’ Integrated Banking Services status according to the**

new setting and arrangement.

- iii. BOCHK can review the Integrated Banking Services status allocated to a customer from time to time. If the “Total Relationship Balance” of the customer is lower than the designated amount as required, BOCHK can allocate, vary or withdraw the related customer’ s Integrated Banking Services status.
- iv. After changing or withdrawal of the Integrated Banking Services status, the customer can no longer enjoy the exclusive services, benefits and privileges of the Integrated Banking Services status to which the customer was formerly allocated. Nonetheless, the terms applicable to such services, benefits and privileges are still binding on the customer until the customer has paid and fulfilled all obligations and liabilities of BOCHK in relation thereto.
- c. For details of the “Total Relationship Balance” requirements, please contact BOCHK staffs or visit BOCHK website [www.bochk.com](http://www.bochk.com).